



# ESC/HI VENDOR DAY



## ***ESC/HIQ Enterprise Financial Systems***

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- **Mission**
- **Organization**
- **Industry Opportunities**
  - **Legacy Financial Systems**
  - **AF-Led ERP Implementation**
  - **DEAMS Opportunities**
- **Summary**



U.S. AIR FORCE

# ESC/HIQ

## Enterprise Financial Systems Division Mission

### Mission Statement

Acquire and Sustain Mission/Combat Support Information Technology System Capabilities, On-time, On-Cost

WRIGHT-PATTERSON AIR FORCE BASE  
MAXWELL AIR FORCE BASE - GUNTER ANNEX

Accounting  
Budgeting  
Vendor Pay  
Decision Making

**Mission Statement**

Acquire and Sustain Mission/Combat Support Information Technology System Capabilities, On-time, On-Cost

On-time, On-Cost  
information technology system capabilities  
Acquire and sustain Mission/Combat support



#### REQUIREMENTS

- General Ledger
- Funds Control
- Billings/Collections
- Accounts Receivable
- Commitments/Obs
- Accounts Payable
- Cost Accounting
- Cost Management
- Analysis/Decision Spt

#### CAPABILITIES

- Accurate, Reliable, Timely Financial Information
- Fully electronic and automated transaction processing
- Auditable financial statements & regulatory compliance

#### MISSION



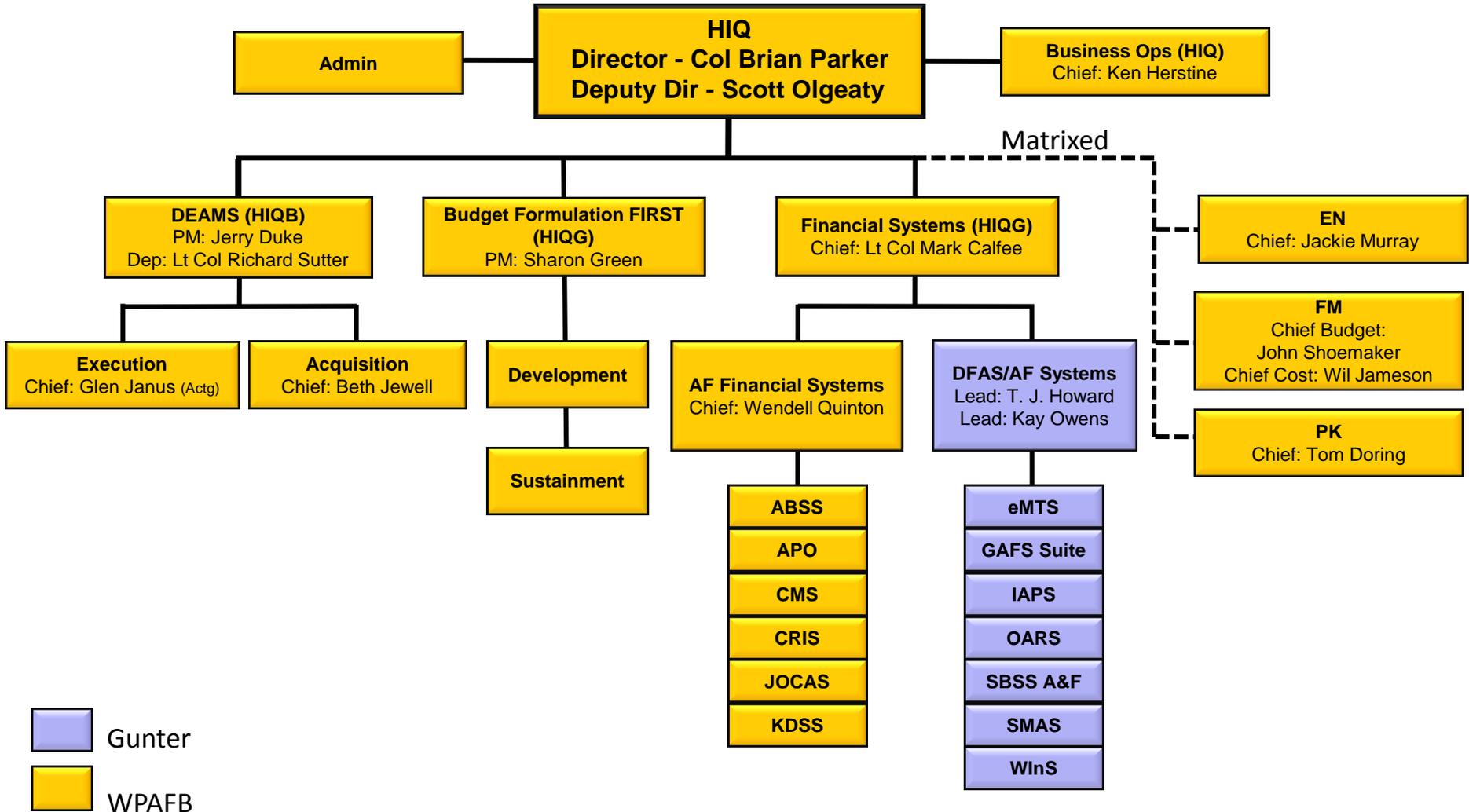
### Goals

- Perform acquisition program management and operational sustainment support for financial information systems supporting USTRANSCOM, Air Force, and the Defense Finance & Accounting Service (DFAS).



# Enterprise Financial Systems Division EIS/HIQ

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# **ESC HIQ Upcoming Acquisitions**

## **(Legacy Financial Systems)**

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<b>Program</b>	<b>Purpose</b>	<b>Approximate Contract Value</b>	<b>RFP Date</b>
Command Management System (CMS)	To provide maintenance and sustainment support for CMS to ensure continuous system availability to over 1,400 Air Force Users. Support includes help desk services, server administration, development and integration of legacy code, interface maintenance, system and security updates and other associated activities required to keep CMS in operational status.	\$7.5M (Base + 4 Options)	Mar 2012
Commanders' Resource Integration System (CRIS)	To provide maintenance and sustainment support for CRIS to ensure continuous system availability to over 14,000 Air Force Users. Support includes help desk services, server administration, development and integration of legacy code, interface maintenance, system and security updates and other associated activities required to keep CRIS in operational status.	\$20M (Base + 4 Options)	Nov 2012
Keystone Decision Support System (KDSS)	KDSS is an operational decision support system and data mart that provides HQ USAF, Air Force Materiel Command (AFMC), Air Logistics Centers (ALCs), and Major Commands (MAJCOMs) first time visibility into financial and logistics operations data from the Consolidated Sustainment Activity Group (CSAG) Supply and Maintenance Divisions and the Supply Management Activity Group (SMAG) Retail – General Support Division (GSD) of the Air Force Working Capital Fund (AFWCF).	\$15M (Base + 4 Options)	Jan 2013



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# *Upcoming Acquisitions*

**Project:** Command Management System (CMS)

- **Objective:** Replace expiring CMS services contract
- **Scope:** To provide maintenance and sustainment support for CMS to ensure continuous system availability to over 1,400 Air Force Users. Support includes help desk services, server administration, development and integration of legacy code, interface maintenance, system and security updates and other associated activities required to keep CMS in operational status.
- **Acquisition Approach:** TBD
- **Timeframe:** Targeting Award – 28 September 2012
- **Dollar Value:** \$7.5M (Base + 4 Options)

**RFP:** Mar 2012

**POC:** David F Wolfe, (937) 257-5096



# *Upcoming Acquisitions*

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**Project:** Commander' Resource Integration System (CRIS) - Sustainment and Maintenance Services (SMS)

- **Objective:** Replace expiring CRIS services contract
- **Scope:** To provide maintenance and sustainment support for CRIS to ensure continuous system availability to over 14,000 Air Force Users. Support includes help desk services, server administration, development and integration of legacy code, interface maintenance, system and security updates and other associated activities required to keep CRIS in operational status.
- **Acquisition Approach:** TBD
- **Timeframe:** Targeting Award – 21 April 2013
- **Dollar Value:** \$20M (Base + 4 Options)
- **RFP:** Nov 2012
- **POC:** David F Wolfe, (937) 257-5096



## *Upcoming Acquisitions*

### **Project:** Keystone Decision Support System (KDSS)

- **Objective:** Replace expiring KDSS services contract
- **Scope:** Provide a working capital funds financial data warehouse so that the Air Force can forecast, analyze and manage the \$20B Air Force Working Capital Fund
- **Acquisition Approach:** TBD
- **Timeframe:** Targeting Award – 14 Jul 2013
- **Dollar Value:** \$15M (Base + 4 Options)
- **RFP:** Jan 2013
- **POC:** Michelle Childress, 937-257-2062



# ***ESC/HIQ Upcoming Acquisitions***

*(Defense Enterprise Accounting and Management (DEAMS))*

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<b>Program</b>	<b>Purpose</b>	<b>Approximate Contract Value</b>	<b>RFP Date</b>
DEAMS	Engineering and Integration Services	Source Selection Sensitive	Dec 11
DEAMS	Requirements and Design Services	Source Selection Sensitive	Dec 11
DEAMS	System Development Services	Source Selection Sensitive	Oct 12
DEAMS	Operations and Sustainment Support Services	Source Selection Sensitive	Apr 12



# Improving Government Control

## Managing Risks Associated w/ Increased Government Control

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### Current DEAMS Model

- **Single SI Control**
  - Methodologies
  - Processes
  - Environments
  - Documentation
  - Tools
- **FFP Contract**
- **Numerous Issues**
  - High dependency on the SI
  - Few effective incentives
  - Difficult technology transition to new developer
  - No off-ramps
  - Proprietary methodology and documentation templates

### *Risk Driven Transformation of Acquisition/Contracting Strategy*

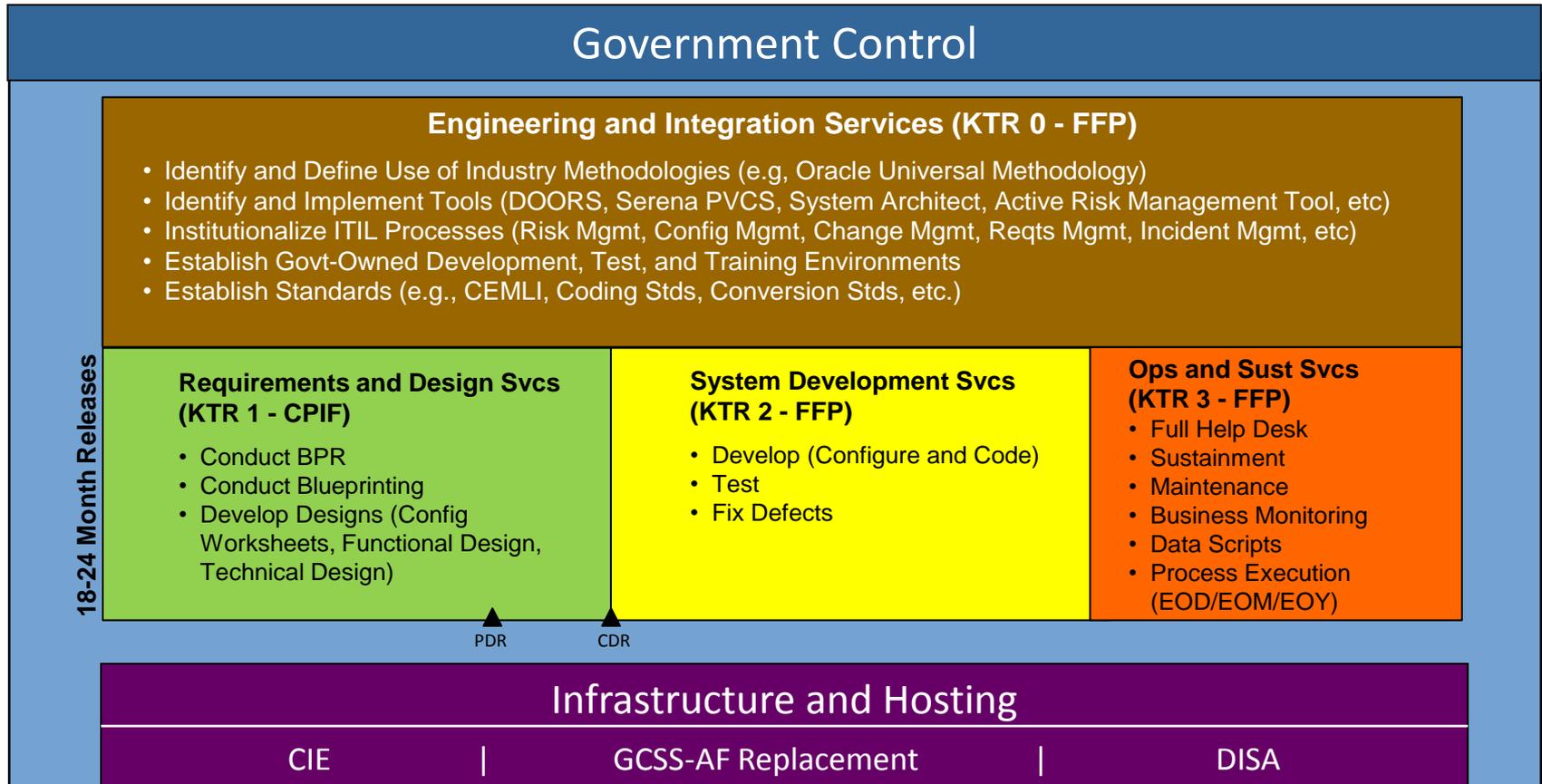
- ✓ *Smaller Increments of Capability*
- ✓ *Stabilize DEAMS Functionality*
- ✓ *Establish Metrics*
- ✓ *Strengthen Risk Program*
- ✓ *Drive Robust Data Rights*
- ✓ *Forceful Requirements Mgmt*
- ✓ *Ensure Robust Documentation*
- ✓ *Establish Govt Development Env*

### AF-Led ERP Implementation

- **Strong Govt Control**
  - Methodologies
  - Processes
  - Environments
  - Documentation
  - Tools
- **Multiple KTRs**
- **CPIF and FFP Contracts**
- **LPTA Selection Criteria**
- **Expected Outcomes**
  - Reduced dependency on one contractor with easier transition to other contractors (e.g., off-ramps)
  - Govt ownership of methodology and templates
  - Improved incentives for cost, schedule, and performance



# AF-Led ERP Implementation (End State)





# *Upcoming Acquisitions*

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**Project:** Defense Enterprise Accounting and Management (DEAMS)

- **Objective:** Provide Engineering and Integration Services
- **Scope**
  - Identify and Define Use of Industry Methodologies (e.g, Oracle Universal Methodology)
  - Identify and Implement Tools (DOORS, Serena PVCS, System Architect, Active Risk Management Tool, etc)
  - Institutionalize ITIL Processes (Risk Mgmt, Config Mgmt, Change Mgmt, Reqs Mgmt, Incident Mgmt, etc)
  - Establish Govt-Owned Development, Test, and Training Environments
  - Establish Standards (e.g., CEMLI, Coding Stds, Conversion Stds, etc.)
- **Acquisition Approach:** Small Business
- **Timeframe:** Requires further strategy approval. Contract award ~Jan 2012
- **Dollar Value:** Source Selection Sensitive
- **RFP:** Dec 2011
- **POC:** Casey Kopecky, 937-257-4273



# *Upcoming Acquisitions*

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**Project:** Defense Enterprise Accounting and Management (DEAMS)

- **Objective:** Provide Requirements and Design Services
- **Scope**
  - Blueprinting/Requirements
  - Functional and Technical Design
- **Acquisition Approach:** Multiple Award ID/IQ
- **Timeframe:** Contract award ~May 2012
- **Dollar Value:** Source Selection Sensitive
- **RFP:** Dec 2011
- **POC:** Casey Kopecky, 937-257-4273



# *Upcoming Acquisitions*

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**Project:** Defense Enterprise Accounting and Management (DEAMS)

- **Objective:** Provide System Development Services
- **Scope**
  - Develop (Configure and Code)
  - Test
  - Fix Defects (Level 2/3 Help Desk)
- **Acquisition Approach:** Multiple Award ID/IQ
- **Timeframe:** Contract award Feb 2013
- **Dollar Value:** Source Selection Sensitive
- **RFP:** Oct 2012
- **POC:** Casey Kopecky, 937-257-4273



# *Upcoming Acquisitions*

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**Project:** Defense Enterprise Accounting and Management (DEAMS)

■ **Objective:** Provide Operations and Sustainment Support Services

■ **Scope**

■ Help Desk

■ Post Production Support

■ **Acquisition Approach:** Multiple Award ID/IQ

■ **Timeframe:** Contract award Aug 2012

■ **Dollar Value:** Source Selection Sensitive

**RFP:** Apr 2012

**POC:** Casey Kopecky, 937-257-4273



## ■ ESC/HIQ

- **Mission - Acquire and sustain Mission/Combat Support IT system capabilities- On time, On Cost**
- **Opportunities**
  - **Command Management System (CMS)**
  - **Commanders' Resource Integration System (CRIS)**
  - **Keystone Decision Support System (KDSS)**
  - **Defense Enterprise and Accounting Management System (DEAMS)**