

Kenny Edmundson
Vice President, Business Development
JJR Solutions

As Vice President of Business Development, Kenny is responsible for all aspects of Business Development. This includes opportunity identification, capture, and proposal activities and establishing business development and proposal policies and procedures for the company. He was one of the founding partners of JJR Solutions. JJR Solutions is a Service-Disabled Veteran-Owned Small Business (SDVOSB) focused on providing innovative data management solutions by understanding our client's business and the challenges they face. Founded in February of 2009, JJR Solutions has grown into a leading provider of Information Technology and Data Solutions to the Air Force with offices in Dayton, OH, Montgomery, AL, and operating locations in Washington, DC, Detroit, MI, Philadelphia, PA, Columbus, OH and Norfolk, VA. We apply our proprietary lifecycle data management process, PACE[®] (Profile, Analyze, Condition, and Expose) to systematically evaluate, document, transform, migrate and govern our client's enterprise data sources and activities. At the heart of our process is the PACE[®] Data Repository (PDR), a web-based metadata management platform tailored to the data management and governance needs of the client's enterprise. JJR Solutions' PACE[®] process and associated data management technologies have been successfully implemented and adopted as best practices on major government data transformation projects that span hundreds of data sources across varied technologies.

In addition to Business Development responsibilities, Kenny was Program Manager for JJR Solutions contract with SAF/A7C (Civil Engineers CIO) Strategic Data Leadership effort. Duties include leading the effort to develop the strategic data strategy for the Air Force Civil Engineering communities NEXGEN IT system. He directly supported JJR Solutions efforts to obtain ISO 8000 Master Data Certification and was the lead Business Development analyst in JJR Solutions successful effort to obtain ISO 9001-2008 certification.

Prior to joining JJR Solutions Kenny was with BTAS Inc. since four months after retiring from the Air Force in October 2004. He has served as the BTAS Southeast Regional Manager since from February 2005 to July 2009. As the BTAS Southeast Area Manager, he's responsible for all aspects of business development and operations management for the entire Southeast United States. He was the BTAS Program Manager for the 754th ELSG 8(a) IDIQ and provided day to day management of BTAS programs including the GCSS-AF Capabilities and Integration Environment (CIE) (Formerly the Test and Development Range TDR), Enterprise Architecture, the Systems Engineering Process Group (SEPG), and Medical Information Systems and other Air Force and Army programs.

Air Force Assignments

Kenny had a distinguished enlisted military career of over 20 years in communications, logistics, acquisition, and contract management. Military experience includes program, project, and human resource management, supervisor, trainer, and organizational leader in various assignments in the Communications Systems Developer and Logistics Management career fields. He served 9 years at Maxwell AFB, Gunter Annex on two separate tours working in the Phase IV Program Management Office, and Defense Message Systems Air Force Program Management Office. He also served for two years on the Standard Systems Group (SSG) Directors Action Group and was the SSG Disaster Preparedness Non-Commissioned Officer and Deployment Manager. He also held communications and logistics positions at 4 other assignments including at a deployed location in Southwest Asia.

Education

- 1999 - BS, Occupational Education, Wayland Baptist University, Anchorage, Alaska
- 2004 - Master of Business Administration, Auburn University, Montgomery, Alabama

Other Accomplishments

Security Clearance: Secret

Active member of the AFCEA Montgomery Chapter, serving as the Committee Chairman for the Air Force Information Technology Conference (AFITC) AFCEA Awards Banquet. He was the Chapter Vice President in 2009