

VENDOR EXCHANGE FORUM 4  
Attendees List

---

[22nd Century Technologies, Inc.](#)

[Datum Software](#)

[AAC](#)

[Dell, Inc.](#)

[Abacus Technology Corporation](#)

[Deutschmark Express](#)

[Accenture](#)

[Diligent Consulting, Inc.](#)

[Adjuvant Consulting, Inc.](#)

[Disruptive Technology Corporation](#)

[Aegis Strategies, LLC](#)

[Diversified Technical Services, Inc.](#)

[AITC](#)

[DSD Laboratories, Inc.](#)

[Artel](#)

[Epsilon Systems Solutions, Inc.](#)

[BMC Software, Inc.](#)

[ERP International, LLC](#)

[Booz Allen Hamilton](#)

[eSolution, Architects, Inc.](#)

[BTAS](#)

[Evanhoe & Associates, Inc.](#)

[CACI](#)

[Exeter](#)

[Cedar Band Enterprises](#)

[Heitkamp Consulting, LLC](#)

[Certified Technical Experts](#)

[HP Enterprise Services](#)

[Cliff Henson Consulting](#)

[HP Software](#)

[Creative Information Technology, Inc.](#)

[IBM Systems & Technology Group](#)

[CSC](#)

[ImmixGroup](#)

[Back to top of page](#)

VENDOR EXCHANGE FORUM 4  
Attendees List

---

[Indrasoft](#)

[Precision Task Group](#)

[Informatica](#)

[PwC](#)

[Iron Bow Technologies](#)

[QinetiQ-NA](#)

[JJR Solutions](#)

[Raytheon Company](#)

[L-3 Communications](#)

[Red Hat](#)

[LGS Innovations](#)

[RLM Communications, Inc.](#)

[M2 Technology](#)

[Ryan Consulting Group](#)

[MacAuley-Brown](#)

[SAIC](#)

[Microsoft](#)

[Seque Technologies](#)

[Microtech](#)

[Silanis](#)

[MITRE FFRDC](#)

[SRA International, Inc.](#)

[Northrop Grumman](#)

[Stevenson Consulting, Inc.](#)

[Nova Technology Solutions](#)

[Suh'Dutsing Telecommunications, LLC](#)

[NT Concepts, Inc.](#)

[Sumaria Systems Inc.](#)

[Oasis Systems](#)

[Teksouth Corp](#)

[On Point Consulting](#)

[Telos](#)

[Peerless Technologies Corporation](#)

[The Solutions Group](#)

[Back to top of page](#)

VENDOR EXCHANGE FORUM 4  
Attendees List

---

[The Triune Group](#)

[Web head Technology](#)

[URS](#)

[Windward IT Solutions](#)

[U.S. Information Technologies Corp.](#)

[Wright State Research](#)

[Verizon](#)

[Wyle](#)

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **22nd Century Technologies, Inc.**

Profile - 22nd Century Technologies, Inc. (TSCTI) is a SBA certified 8(a) Small Disadvantage Business providing IT Services and Solutions to Federal, State and Local government agencies. With over 15 years of IT experience and a presence in more than 35 states, we firmly believe that our team has the unique combination of a CMMi Level3, ISO 9001 and Top Secret Facility Clearance which differentiate us from other small businesses.

#### **Sharma Anil**

Email: [fedbiz@tscti.com](mailto:fedbiz@tscti.com)

Contact: (703)436-4569

Website: [www.tscti.com](http://www.tscti.com)

---

#### **AAC**

Profile - AAC Inc. has been providing successful technology consulting services and support to Federal, State and Local and commercial customers since 1983. Focusing on our core competencies of Network Engineering, Information Assurance, and Convergence (the integration of voice, video, and data), we have established an excellent reputation providing solutions and services to our customer base. This past performance means we understand not just technology, but how government agencies actually operate. Many companies offer network engineering and management capabilities, but few focus them as we do. AAC helps organizations expand their capabilities and maximize their performance with voice, video, data, mobile, and wireless technologies. We use those components as individual solutions or within consolidated networks that enable our customers to meet their strategic needs and drive new business efficiencies—both now and in the future.

#### **Terence Reece**

E-mail: [reece\\_terence@aac.com](mailto:reece_terence@aac.com)

Contact: (334) 538-3293

Website: [www.aac.com](http://www.aac.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Abacus Technology Corporation**

Profile - 26 years of experience in Network Operations, engineering and design, cyber security and network defense for DoD, NASA and other federal sector customers.

#### **John O'Connor & Leanne Jones**

E-mail: [oconnorj@abacustech.com](mailto:oconnorj@abacustech.com)

Contact: (334) 517-1280

Website: [www.abacustech.com](http://www.abacustech.com)

---

#### **Accenture**

Profile - Accenture is a global management consulting, technology services and outsourcing company, with more than 249,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$25.5 billion for the fiscal year ended Aug. 31, 2011.

#### **James Trowhill**

Email: [james.k.trowhill@accenture.com](mailto:james.k.trowhill@accenture.com)

Contact: (937) 469-0335

#### **Joseph Webster**

Email: [joseph.webster@accenture.com](mailto:joseph.webster@accenture.com)

Contact: (781) 879-9216

Website: <http://www.accenture.com/us-en/company/Pages/index.aspx>

---

[Back to top of page](#)

VENDOR EXCHANGE FORUM 4  
Attendees List

---

**Adjuvant Consulting, Inc.**

Profile - Established in 2005, ADJUVANT is an IT technology based 8(a), Service Disabled Veteran Owned Business (SDVOB), operating out of San Antonio Texas. Services include: Program Management; Systems Analysis, Integration, application design, Programming, implementation, and maintenance; Network /exchange administration; Configuration/ assets management; Database architecture / data Warehouse; Information Assurance

**Lee Witherow**

Email: [lee.witherow@aci-8a.com](mailto:lee.witherow@aci-8a.com)

Contact: (210) 392-5988

Website: [www.aci-8a.com](http://www.aci-8a.com)

---

**Aegis Strategies, LLC**

Profile – Aegis specializes in enterprise architecture and IT portfolio management, with an emphasis on supply chain management, transportation, and logistics. Our clients spend over \$12 billion in transportation alone and rely on Aegis to ensure their IT investments are meeting their mission and performance requirements.

**Jason Carter**

Email: [jcarter@aegis-strategies.com](mailto:jcarter@aegis-strategies.com)

Website: [www.aegis-strategies.com](http://www.aegis-strategies.com)

---

**AITC - Alabama Information Technology Consulting**

**Bob Frye**

Email: [bobfrye@charter.net](mailto:bobfrye@charter.net)

Contact: (334) 279-8196

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Artel**

Profile - ARTEL, LLC, founded in 1986, is a Global Managed Network and IT Company located in Reston, Virginia. Our annual revenues are \$405M; we have a Top Secret Facility Clearance and 70% of our personnel are cleared. ARTEL has (4) functional areas: Information Assurance, Network Operations, Solutions Integration, and Managed Network Services. The company has an outstanding track record for growth - from 2000-2010 the revenue CAGR was 32%. The company's major contracts are with DISA (PEO SATCOM and Mission Assurance), for satellite communications and information Security) respectively. Through these contracts we support all the Department of Defense, Air Force, COCOMS, Army, and Department of State. Other contracts are with the Army's 5th Signal (Germany), DARPA, NSA, the Nuclear Regulatory Commission, DHS - FEMA (TS site), and Customs and Border Protection.

#### **Gerald R. Hansen**

Email: [jhanson@artelinc.com](mailto:jhanson@artelinc.com)

Contact: (703) 620-1700

Website: [www.artelinc.com](http://www.artelinc.com)

---

#### **BMC Software, Inc.**

Profile - BMC Software, Inc. is a partner of choice for DISA, Department of Defense (DoD), Civilian agencies and more than 20,000 IT organizations in over 120 countries. BMC helps DoD customers manage their business services and applications across distributed, mainframe, virtual and cloud environments. BMC's Control M Workload Automation and Job Scheduling solution meets USAF objectives of providing an enterprise-wide platform to support Netcentric architecture, standardize toolsets, and facilitate the integration of new/emerging technologies. In this challenging era of data center consolidations, shrinking budgets, expanding missions, BMC technology lowers costs, reduces risk and streamlines information delivery to the Warfighter! **KEYWORDS:** Automation, Integration, Enterprise, Streamlined, Multiple Platform; **TARGET AUDIENCE:** Enterprise Operations Managers, Job Schedulers, and Application Owners

[Back to top of page](#)

VENDOR EXCHANGE FORUM 4  
Attendees List

---

**Charles Billingsley**

Email: [charles\\_billingsley@bmc.com](mailto:charles_billingsley@bmc.com)

Contact: (571) 228-6375

**Joe Goldberg**

Email: [joe\\_goldberg@bmc.com](mailto:joe_goldberg@bmc.com)

Contact: (416) 722-5672

**Timothy Walsh**

Email: [timothy\\_walsh@bmc.com](mailto:timothy_walsh@bmc.com)

Contact: (703) 842-5399

Website: [www.bmc.com](http://www.bmc.com)

---

**Booz Allen Hamilton**

Profile – Booz Allen Hamilton, a leading strategy and technology consulting firm, helps clients prioritize IT systems by mission criticality, eliminate non-critical systems and optimally integrate remaining ones in a timely, efficient manner at the right cost. We help enable federal CIOs, PEOs, and PMs to acquire, develop and sustain systems that reduce overall costs and maximize mission capabilities through enterprise integration. Our deep and holistic expertise helps enhance efficiencies and mission capabilities throughout the enterprise.

**Rod Heath**

Email: [heath\\_rodney@bah.com](mailto:heath_rodney@bah.com)

Contact: (334) 224-7064

**David W. Roberts**

Email: [roberts\\_david\\_w@bah.com](mailto:roberts_david_w@bah.com)

Contact: (404) 723-4440

Website: [www.bah.com](http://www.bah.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **BTAS**

Profile – BTAS is a fast growing IT services provider, supporting the DoD and Civilian Federal Agencies throughout the United States. A woman-owned small business, BTAS is ethical, financially sound, resilient, and disciplined. BTAS was founded in 1995 and is headquartered in Dayton, Ohio, with more than 250 professionals working in locations across the United States.

#### **Jeff Liffick**

Email: [jeff.liffick@btas.com](mailto:jeff.liffick@btas.com)

Contact: (937) 431-9431

#### **Eric Jaren**

Email: [eric.jaren@btas.com](mailto:eric.jaren@btas.com)

Website: [www.btas.com](http://www.btas.com)

---

#### **CACI**

Profile – Celebrating our 50th year in business, CACI sustains an exceptional record of success by providing professional services and IT solutions needed to prevail in the areas of defense, intelligence, homeland security, and IT modernization and government transformation. We deliver enterprise IT and network services; data, information, and knowledge management services; business system solutions; logistics and material readiness; C4ISR solutions; cyber solutions; integrated security and intelligence solutions; and program management and SETA support services.! CACI solutions help federal clients provide for national security, improve communications and collaboration, secure information systems and networks, enhance data collection and analysis, and increase efficiency and mission effectiveness. A member of the Fortune 1000 Largest Companies and the Russell 2000 index, CACI provides dynamic careers for approximately 14,600 employees working in over 120 offices in the U.S. and Europe.

#### **Joe Defee**

Email: [jdefee@caci.com](mailto:jdefee@caci.com)

Contact: (334) 244-9262

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Mike Whitaker**

Email: [mwhitaker@caci.com](mailto:mwhitaker@caci.com)

Contact: (334) 244-9270

Website: [www.caci.com](http://www.caci.com)

---

#### **Cedar Band Enterprises**

Profile – Cedar Band Enterprises, LLC (CBE) is the holding company for a reservation-based family of service companies, under the Suh'dutsing brand, owned and operated by the Cedar Band of Paiute Indians of Utah. Services include, but are not limited to, information technology, telecommunications, technology staffing, data entry/assurance, and facilities maintenance.

#### **Richard Abbott**

Email: [richa@suhdutsingllc.com](mailto:richa@suhdutsingllc.com)

Contact: (703) 625-6438

#### **Andrew Mazzeo**

Email: [AndrewM@suhdutsingllc.com](mailto:AndrewM@suhdutsingllc.com)

Contact: (603) 624-4647

Website: [www.suhdutsing.com](http://www.suhdutsing.com)

---

#### **Certified Technical Experts**

Profile – CTE is a 8(a), SBA located in Montgomery, Alabama. We are certified business partners with IBM & Microsoft. CTE provide solutions to IT challenges with Integrity, Security, and Outstanding Service.

#### **Eugene Tinker**

Email: [keithellis@ctex-inc.com](mailto:keithellis@ctex-inc.com)

Contact: (334) 294-9963

Website: [www.ctex-inc.com](http://www.ctex-inc.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Cliff Henson Consulting**

Profile – Provide Consulting Services to Small Businesses that want to do business with the Air Force. Consulting consist of Business Development (assist in Identifying Opportunities that match company capability), build relationships with Large and Small companies, build teams for bid opportunities and Capture Planning.

#### **Clifford Henson**

Email: [chensonn@msn.com](mailto:chensonn@msn.com)

Contact: (210) 392-4830

---

#### **Creative Information Technology, Inc.**

Profile – Creative Information Technology, Inc. (CITI) provides its customers a dedicated staff of industry-leading thinkers who offer a comprehensive and ever-growing suite of Information Technology (IT) capabilities as well as proven solutions - solutions that continue to help commercial, federal, and state and local governments meet today's complex and often global challenges. CITI's significant growth year-after-year is a direct result of its dedication to customer satisfaction and its ability to deliver creative, quality products and services that truly meet every customer's needs. From award winning innovative solutions that transform business and government functions that lower each customer's overall cost; we deliver innovative and cost-effective results that keep our customers competitive and efficient within their sectors.

#### **Sally Wagner**

Email: [gigi334@yahoo.com](mailto:gigi334@yahoo.com)

Contact: (334) 657-6271

Website: [www.citi-us.com](http://www.citi-us.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **CSC**

Profile - Founded in 1959, Computer Sciences Corporation is a large business and one of the world's leading Information Technology (IT) services companies delivering consulting and information technology services. CSC's mission is to provide customers in industry and government with solutions crafted to meet their specific challenges and enable them to profit from the advanced use of technology. The company's success is based on its culture of working collaboratively with clients to develop innovative technology strategies and solutions that address specific business challenges.

#### **Eric McGrane**

Email: [emcgrane2@csc.com](mailto:emcgrane2@csc.com)

Contact: (937) 502-5055

Website: [www.csc.com](http://www.csc.com)

---

#### **Datum Software**

Profile – Datum Software, Inc. is a recognized industry leader in providing IT solutions to the US Government and Commercial clients including several Fortune 500 companies. Our experience and expertise in the software industry enables us to solve specific problems and deploy solutions to immediately improve any company's bottom line. We have a proven track record in developing defect-free applications and providing qualified support to quickly and successfully achieve our client's goals.

#### **Jim Dendis**

Email: [jim.dendis@datumsoftware.com](mailto:jim.dendis@datumsoftware.com)

Contact: (334) 649-4701

Website: [www.datumsoftware.com](http://www.datumsoftware.com)

---

#### **Dell, Inc.**

Profile – Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services that give them the power to do more. Forging close partnerships with governments at all levels, Dell helps governments address complicated problems with open, capable and affordable IT solutions. For more information, visit [www.dell.com](http://www.dell.com).

[Back to top of page](#)

VENDOR EXCHANGE FORUM 4  
Attendees List

---

**Brad Marshall**

Email: [brad\\_marshall@dell.com](mailto:brad_marshall@dell.com)

Contact: (703) 690-6098

**B.J. Mayhew**

Email: [BJ\\_Mayhew@dell.com](mailto:BJ_Mayhew@dell.com)

**Ray McDuffie**

Email: [ray\\_mcduffie@dell.com](mailto:ray_mcduffie@dell.com)

Contact: (703) 255-0990

Website: [www.dell.com/fed](http://www.dell.com/fed)

---

**Deutschmark Express**

Profile – We are an import-export company, importing high tech: equipment from around the world for distribution in North America: Marketing technology, equipment and services to U.S. government enterprises; Positioning and integrating innovative equipment within U.S. field operations; Establishing alliances between European and North American partners; Assisting North American clients in efforts to gain access to European defense markets; 1- Drone technology; 2- Under-Vehicle scanning; 3- Tactical suits

**Mel Flaget**

Email: [mgflaget@yahoo.com](mailto:mgflaget@yahoo.com)

Contact: (270) 300-4742

**Eric Lien**

Email: [eplien@yahoo.com](mailto:eplien@yahoo.com)

Contact: (270) 300-4742

Website: [www.dmexp.biz](http://www.dmexp.biz)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Diligent Consulting, Inc.**

Profile – Diligent Consulting Inc. is a CMMI-DEV Maturity Level 3 service disabled veteran-owned small business information technology services company. Our mission is to provide state of the art IT Solutions and Professional Services derived from the latest proven technologies with the highest level of integrity and dedication to our client's mission to ensure our customers meet or exceed their goals.

#### **Bill Foote**

Email: [bill.foote@diligent-us.com](mailto:bill.foote@diligent-us.com)

Contact: (210) 347-3198

#### **Pat Cummings**

Email: [pat.cummings@diligent-us.com](mailto:pat.cummings@diligent-us.com)

Contact: (334) 953-3046

Website: [www.diligent-us.com](http://www.diligent-us.com)

---

#### **Disruptive Technology Corporation**

Profile – Help companies and Government exploit game-changing technologies at high velocity

#### **Joe Besselman**

Email: [joe.besselman@yahoo.com](mailto:joe.besselman@yahoo.com)

Contact: (781) 879-9216

---

#### **Diversified Technical Services, Inc.**

Profile –Diversified Technical Services, Inc (DTSI) is a Small Business (SB) with headquarters in Texas. DTSI has over 30 years of experience managing and performing Information Technology (IT) and Telecommunication services for government and commercial customers. DTSI's information technology services are varied and encompass a wide range of technical services including software development, web development, network support, systems engineering, help desk support and IT facilities management. Our telecommunications services range from engineering services and implementation to a host of Wireless 802.x

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

support services. DTSI personnel employ the latest information technologies, tools and a variety of enterprise-scale platforms to deliver low-risk effective solutions. DTSI offers its customer time tested, proven and validated solutions encompassing consistent and effective performance. One current example includes development and sustainment of a refined state-of-the-art collective suite of enterprise scale systems comprising the Military Personnel Data System (MILPDS) for the United States Air Force Personnel Center (AFPC). o Beginning in 1992, DTSI (as the prime contractor) was instrumental in the modernization of this enterprise-scale system used globally by the warfighter. Three decades of experience have enabled the assembly of a team with domain and technical skills that have provided effective solutions to satisfy the complex missions of military and civilian customers worldwide. DTSI has classified and unclassified environment experience and a Top Secret facility clearance. DTSI consistency and program processes have been validated via its CMMI level 3 accreditation.

#### **Jim Densberger**

Email: [hdensberger1@satx.rr.com](mailto:hdensberger1@satx.rr.com)

Contact: (210) 862-3167

#### **Harvey Lackey**

Email: [harveylackey@dtsi.com](mailto:harveylackey@dtsi.com)

Contact: (336) 288-8785

#### **David Ramos**

Email: [daveramos@dtsi.com](mailto:daveramos@dtsi.com)

Contact: (210) 341- 1980

Website: [www.dtsi.com](http://www.dtsi.com)



---

#### **DSD Laboratories, Inc.**

Profile – DSD Laboratories, Inc. (DSD) is a registered small business that is a certified International Organization for Standardization (ISO) 9001: 2008 and has been appraised by the Software Engineering Institute as a Capability Maturity Model Integration (CMMI) Maturity Level 3 for engineering services as a professional systems integrator and engineering service provider. We have

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

mature processes, implemented by highly skilled professionals, and a proven management infrastructure that is responsive, flexible and customer-oriented. Since our incorporation in 1978, we have completed more than 2,000 contracts and major task orders and over 300 network security tasks for the federal, State, and commercial customers - on time and on budget. We manage tasks and subcontractors effectively as evidenced by our outstanding past performance ratings and our subcontractor history, which includes more than 125 teaming partners with a current roster of 75 firms: 21 large corporations and 49 small businesses. Since 2008, due to our dedicated staff and the efficiency of our business practices, our 100+ professional full-time employees have generated approximately \$20 million in annual revenue. Our seven offices are located throughout the US, and we have worked tasks in 24 States and sold our security products in 32 international countries. Our depth and breadth coverage includes core competencies and highly rated past performance in: Program & Acquisition Management Support Services, Training/Knowledge Transfer Systems & Services, Systems Engineering/Technical Assistance, and Security Systems & Services, Business Operations Support, Computer Data Center Operations, Engineering Services, performance analysis and Modeling and Simulation, Help Desk Systems & Services, Logistics Support Systems & Services, Network & Infrastructure Services, Software Development & Maintenance, and Test & Evaluation Services.

#### **Jim Edwards**

Email: [jedwards@dSDLabs.com](mailto:jedwards@dSDLabs.com)

Contact: (334) 491-4030

#### **Bill Krebs**

Email: [krebsb@dSDLabs.com](mailto:krebsb@dSDLabs.com)

Contact: (843) 838-4591

Website: [www.dSDLabs.com](http://www.dSDLabs.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Epsilon Systems Solutions, Inc.**

Profile – Epsilon Systems is a diversified professional services company providing innovative operational and technical solutions to the government, commercial and non-profit customers. We also design and manufacture specialized products that include flat panel displays, hyperbaric systems, aviation ground support equipment and port security barriers. Our primary customers include the Department of Defense, Department of Energy and Department of Homeland Security.

#### **Brian Bowden**

Email: [bbowden@epsilonsystems.com](mailto:bbowden@epsilonsystems.com)

Contact: (619) 838-9584

#### **Ken Garber**

Email: [kgarber@epsilonsystems.com](mailto:kgarber@epsilonsystems.com)

Contact: (858) 864-6886

Website: [www.epsilonsystems.com](http://www.epsilonsystems.com)

---

#### **ERP International, LLC**

Profile – ERP Analysts is an Oracle Platinum Partner specialized in Oracle product licensure, implementations, upgrades and production support for PeopleSoft, Fusion Applications, Fusion Middleware, EPM, Business Intelligence and Identity Management solutions. Headquartered in Dublin, Ohio. We have a current GSA and are an 8a certified company.

#### **William Moore**

Email: [wmoore@erpinternational.com](mailto:wmoore@erpinternational.com)

Contact: (334) 328-4173

#### **Marilyn Robinson**

Email: [mrobinson@erpinternational.com](mailto:mrobinson@erpinternational.com)

Contact: (334) 669-3804

Website: [www.erpanalysts.com](http://www.erpanalysts.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **eSolution, Architects, Inc.**

Profile – Welcome to eSolution Architects, Inc. a privately held, minority- and veteran-owned company founded in 2005 and headquartered in Montgomery, Alabama. ESA is a U.S. Small Business Administration 8(a) Business Development Program company and Small Disadvantaged Business certified since January 2009. ESA specializes in strategic management consulting, system architecture consulting, network security and infrastructure, and customized application development. Our company strives to deliver the products, services, and solutions to our clients across diverse business disciplines, accelerating the “time to value” of all technology investments. We also specialize in high-value services, focused primarily on server virtualization and consolidation and IT product installation, management, and support. ESA is a company founded on the principle of providing our clients with the best-possible technologies intended to provide tangible benefits to business practices and cost efficiencies.

#### **Joel Borden**

Email: [joel.borden@e-sainc.com](mailto:joel.borden@e-sainc.com)

Contact: (334) 532-3663 ext. 203

#### **William Woodhouse**

Email: [wwoodhouse@e-sainc.com](mailto:wwoodhouse@e-sainc.com)

Contact: (334) 532-3663 ext. 200

Website: [www.e-sainc.com](http://www.e-sainc.com)

---

#### **Evanhoe & Associates, Inc.**

Profile – Evanhoe & Associates, Inc. is a VA certified SDVOSB; and SBA Certified 8(a) that delivers world-class information technology solutions. We are internationally recognized as experts in Automatic Identification, Asset Management and Data Collection technologies; also having strong competencies in Data Management, Software Development, Business Process Reengineering, and Modeling & Simulation.

#### **Brian Knott**

Email: [brian.knott@evanhoe.com](mailto:brian.knott@evanhoe.com)

Contact: (334) 315-8657

Website: [www.evanhoe.com](http://www.evanhoe.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Exeter**

Profile – We understand that the most complex challenges facing today's businesses demand real-world results. Since its inception in 1984, Exeter Group has been helping its clients create business value by providing business analysis, planning, design, and implementation. Every Exeter consultant brings a blend of business savvy and technical expertise to every project, enabling us to skillfully craft realistic, powerful solutions that enable businesses to grow and prosper.

#### **Jeffrey L. Vigne**

Email: [jvigne@exeter.com](mailto:jvigne@exeter.com)

Contact: (301) 545-0977 ext. 221

Website: [www.exeter.com](http://www.exeter.com)

---

#### **Heitkamp Consulting, LLC**

#### **Ken Heitkamp**

E-mail: [ken.heitkamp@charter.net](mailto:ken.heitkamp@charter.net)

Contact: (334) 277-2499

---

#### **HP Enterprise Services**

Profile – Hewlett Packard is the world's largest Information Technology Company and is a leader in Professional Services, Software, and Hardware solutions to enable enterprises such as USAF to accomplish their mission objectives. HP Enterprise Services is the services component and specializes in Applications Life Cycle Management, Information Technology Operations, Cloud and Security Services.

#### **Robert Lyle**

Email: [robert.lyle@hp.com](mailto:robert.lyle@hp.com)

Contact: (703) 980-3431

Website: [www.hp.com](http://www.hp.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **HP Software**

Profile – Simplify the complex needs of your business by taking a holistic approach to IT software. With our complete portfolio of products, HP can help optimize your applications, information and infrastructure – with security and confidence.

#### **Robert Persinger**

Email: [robert.persinger@hp.com](mailto:robert.persinger@hp.com)

Contact: (703) 216-2519

Website: [www.hp.com/software](http://www.hp.com/software)

---

#### **IBM Systems & Technology Group**

Profile – IBM is large, US-based multinational IT concerned headquartered in Armonk, NY. Its revenue exceeds \$100B per year and it employs over 430K employees worldwide. IBM products and services allow our clients, governments and academia to apply breakthroughs in the IT arena to solve real-world business challenges.

#### **Chuck Yanus**

Email: [cjanus@us.ibm.com](mailto:cjanus@us.ibm.com)

Contact: (931) 787-5579

Website: [www.ibm.com/systems](http://www.ibm.com/systems)

---

#### **ImmixonGroup**

Profile – ImmixonGroup helps technology companies do business with the government. Our four divisions deliver a unique combination of services for software and hardware manufacturers, their channel partners, and government agencies at the federal, state, and local levels. Since 1997, we have helped hundreds of companies grow and manage their public sector business while providing our government customers with reliable access to the technology products and services they demand. Divisions: •Technology Sales; •Government Channels; •Contract Management; •IT Solutions

#### **Regis Sullivan**

Email: [regis\\_sullivan@immixongroup.com](mailto:regis_sullivan@immixongroup.com)

Contact: (703) 752-0645

Website: [www.immixongroup.com](http://www.immixongroup.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Indrasoft**

Profile – IndraSoft is a SBA 8(a), Woman-Owned Small Business established in 2002. We are ISO9001:2008 certified and SCAMPI appraised at CMMI Level 3. IndraSoft is providing full life-cycle software, web application, and SOA services development, testing, help desk support, training and systems sustainment support to various DOD and Civilian agencies.

#### **J.B. Carteret**

Email: [jb.carteret@indrasoft.com](mailto:jb.carteret@indrasoft.com)

Contact: (334) 260-3247

#### **Neeraja Lingam**

Email: [neeraja.lingam@indrasoft.com](mailto:neeraja.lingam@indrasoft.com)

Contact: (703) 435-9052

Website: [www.indrasoft.com](http://www.indrasoft.com)

---

#### **Informatica**

Profile – Informatica provides data integration software and services that enable organizations to gain a competitive advantage in today's global information economy by empowering them with timely, relevant and trustworthy data for their top business imperatives. Informatica is in use across all service branches, OSD and most civilian agencies. Our technology is used to not only accelerate and reduce the risk of data integration for applications but also to reduce the cost of managing and maintaining sustainment or legacy applications across the enterprise.

#### **Srinivas Kosaraju**

Email: [skosaraju@informatica.com](mailto:skosaraju@informatica.com)

Contact: (571) 535-0473

Website: [www.informatica.com](http://www.informatica.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Iron Bow Technologies**

Profile – Iron Bow Technologies forwards a history of over 20 years as a leading provider of intelligent full-lifecycle IT solutions for government and industry. The company leverages strong technology and business resources through a flexible, collaborative engagement model to design and build solutions that are precisely on-target with each customer mission. Implementing \$825 million in solutions annually, Iron Bow possesses long-standing and strategic partnerships with key top-tier information security, data center, collaboration, network and client computing manufacturers. The company's technology experts consult with customers from pre-sales through implementation, ensuring that solutions leverage innovation, optimize current investments, and reach targeted objectives. Driven by a service-oriented culture and supported by mature global logistics, customers can count on reliable service worldwide. Iron Bow Technologies is now a Small Business as certified in CCR and ORCA.

#### **John Odey**

Email: [john.odey@ironbow.com](mailto:john.odey@ironbow.com)

Contact: (618) 606-2506

#### **Eric Younkin**

Email: [eric.younkin@ironbow.com](mailto:eric.younkin@ironbow.com)

Contact: (240) 487-1400

Website: [www.ironbow.com](http://www.ironbow.com)

---

#### **JJR Solutions**

Profile – JJR Solutions is a Service-Disabled Veteran-Owned Small Business (SDVOSB) focused on providing innovative data management and analysis solutions by understanding our client's business and the challenges they face. Founded in February of 2009, JJR Solutions has grown into a leading provider of Information Technology and Data Solutions to the Air Force with offices in Dayton, OH, Montgomery, AL, and operating locations in Washington, DC, Detroit, MI, Philadelphia, PA, Columbus, OH and Norfolk, VA. We apply our proprietary lifecycle data management process, PACE© (Profile, Analyze, Condition, and

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

Expose) to systematically evaluate, document, transform, migrate and govern our client's enterprise data sources and activities. At the heart of our process is the PACE© Data Repository (PDR), a web-based metadata management platform tailored to the data management and governance needs of the client's enterprise. JJR Solutions' PACE© process and associated data management technologies have been successfully implemented and adopted as best practices on major government data transformation projects that span hundreds of data sources across varied technologies. JJR Solutions is an ISO 9001:2008 (Quality Management System) and ISO 8000-110:2009 (Master Data Quality) certified organization

#### **Kenneth Edmundson**

Email: [kenny.edmundson@jrsolutions.com](mailto:kenny.edmundson@jrsolutions.com)

Contact: (334) 467-6487

Website: [www.jrsolutions.com](http://www.jrsolutions.com)

---

#### **L-3 Communications**

##### **Arnold Regan**

Email: [arnold.regan@l-3com.com](mailto:arnold.regan@l-3com.com)

Contact: (334) 549-3830

Website: [www.l-3stratis.com](http://www.l-3stratis.com)

---

#### **LGS Innovations**

Profile – The U.S. Federal Government turns to LGS Innovations to research, develop and deploy networking solutions for its missions around the world, trusting LGS Innovations to address its most challenging communications needs. Building on its Bell Labs heritage and leveraging the expertise of Alcatel-Lucent, a worldwide leader in fixed, mobile and converged broadband networking, LGS Innovations delivers groundbreaking research and advanced communications solutions and services that enhance the government's ability to quickly and securely send and receive information, providing an information advantage and contributing to mission success. LGS Innovations is headquartered in Herndon, Virginia, USA. LGS Innovations: The Network Experts.TM

#### **David Spence**

Email: [dspence@lgsinnovations.com](mailto:dspence@lgsinnovations.com)

Contact: (334) 430-9729

Website: [www.lgsinnovations.com](http://www.lgsinnovations.com)

[Back to top of page](#)

---

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **M2 Technology**

Profile – M2 Technology (M2) is an Information Technology (IT) solution provider focused on enterprise computing and data center solutions for the federal government. We are an 8(a) Small Business with very strong partnership relationship with HP and VMWare. M2 has been awarded a NETCENTS2-Products contract.

#### **Jeffrey Allan Hart**

Email: [jeff.hart@m2ti.com](mailto:jeff.hart@m2ti.com)

Contact: (202) 595-1917

Website: [www.proentrusted.com](http://www.proentrusted.com)

---

#### **MacAuley-Brown**

#### **Lee Walden & Thomas Conte**

Email: [leewalden55@gmail.com](mailto:leewalden55@gmail.com)

Contact: (937) 603-0705

Website: [www.macb.com](http://www.macb.com)

---

#### **Microsoft**

Profile – At Microsoft, our mission and values are to help people and businesses throughout the world realize their full potential.

#### **Marc Langlois**

Email: [malanglo@microsoft.com](mailto:malanglo@microsoft.com)

Contact: (703) 402-7572

#### **Stephen Silvasy**

Email: [ssilvasy@microsoft.com](mailto:ssilvasy@microsoft.com)

Contact: (703) 371-0538

Website: [www.microsoft.com](http://www.microsoft.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4 Attendees List

---

### **Microtech**

Profile: Mobile Active Defense is the first proven management solution that brings security of mobile devices, IPADS, IPODS, and more to the same level as internal IT security. It provides a stateful inspection firewall, content filtering of data, rogue detection and more. Mobile Active Defense solution meets global compliance standards such as FISMA, HIPAA, SarbOX and PCI. The Mobile Active Defense product has won numerous awards by Frost and Sullivan, SCI and recognized as a leader by Gartner.

#### **Garry Clark**

Email: [gclark@microtech.net](mailto:gclark@microtech.net)

Contact: (571) 643-1180

#### **John Sperling**

Email: [jsperling@microtech.net](mailto:jsperling@microtech.net)

Contact: (703) 581-9437

Website: [www.microtech.net](http://www.microtech.net)



---

### **MITRE FFRDC**

Profile – The MITRE Corporation is a not-for-profit organization chartered to work in the public interest. As a national resource, we apply our expertise in systems engineering, information technology, operational concepts, and enterprise modernization to address our sponsors' critical needs.

**Vivian Martin** - Website: [www.mitre.org](http://www.mitre.org)

---

### **Northrop Grumman**

Profile – Northrop Grumman is a leading global security company providing innovative systems, products and solutions in aerospace, electronics, information systems, and technical services to government and commercial customers worldwide.

#### **Deborah Tankersley**

Email: [debbie.tankersley@ngc.com](mailto:debbie.tankersley@ngc.com)

Contact: (937) 602-6168

Website: [www.northropgrumman.com](http://www.northropgrumman.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Nova Technology Solutions**

Profile – Nova Technology Solutions (Nova Tech) is a Service-Disabled, Veteran-Owned Small Business (SDVOSB) offering our clients a comprehensive range of Information Technology and analytical support services including Applications & Data, Networks and Systems, Modeling and Simulation, Acquisition and Engineering.

#### **Roger Herndon**

Email: [Roger.Herndon@novatechsol.com](mailto:Roger.Herndon@novatechsol.com)

Contact: (334) 241-0006

Website: [www.novasolutions.com](http://www.novasolutions.com)

---

#### **NT Concepts, Inc.**

Profile – Next Tier Concepts, Inc. (NT Concepts) provides comprehensive, innovative solutions tailored to our customers' diverse needs with a specialization in the geospatial, software, data analytics, and cyber security domains. A woman-owned, SBA certified Small Disadvantaged Business (SDB), our customer-centric approach coupled without high caliber staff has resulted in a solid record of corporate growth. Strategic partnerships with technology companies such as Google and Microsoft strengthen our high technical aptitude while individual and corporate certifications ensure we apply industry best practices. Since our inception in 1998, NT Concepts has maintained integrity, trustworthiness, agility, leadership, and teamwork as core ideals.

#### **Larry Henderson**

Email: [larry.henderson@ntconcepts.com](mailto:larry.henderson@ntconcepts.com)

Contact: (202) 359-8244

Website: [www.ntconcepts.com](http://www.ntconcepts.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Oasis Systems**

Profile – Oasis Systems delivers high quality, results-oriented services: acquisition program, enterprise systems, and network operations management, software development and life-cycle management, and test and evaluation. Oasis Systems possesses capabilities in Air-delivered weapons, C2ISR, cyber/netcentric, networking and computing support, and enterprise information management.

#### **Bruce Ward**

Email: [bward@oasissystems.com](mailto:bward@oasissystems.com)

Contact: (334) 430-9020

Website: [www.oasissystems.com](http://www.oasissystems.com)

---

#### **On Point Consulting**

#### **Rusty Lingenfelter**

Email: [rusty.lingenfelter@onpointcorp.com](mailto:rusty.lingenfelter@onpointcorp.com)

---

#### **Peerless Technologies Corporation**

Profile – Peerless Technologies Corporation (Peerless) is a nationally recognized, award-winning, and reputable 8(a) Small Business serving federal government client at multiple locations nationwide. Based in Fairborn, Ohio adjacent to Wright-Patterson Air Force Base, Peerless provides quality services backed by our ISO 9001:2008 certified Quality Management System and Capability Maturity Model Integrated (CMMI) Level 2 assessed software and systems engineering processes designed to give you performance confidence in Peerless. Peerless offers a complete process and functional infrastructure that includes a DCAA-audited accounting system; a contracts/subcontracts staff; unmatched recruiting, staffing and human resource management; and a Facility Security Officer (FSO). Boasting a high employee retention and satisfaction rate, Peerless is a multi-year winner of the Dayton Business Journal's Best Places to Work Award, and was recently named one of the Dayton Metro Area's Top Workplaces for 2012 by the Dayton Daily News. Our state-of-the-art, cleared business facility, including 1,500 square feet of Secure Compartmentalized Information Facility (SCIF)-ready space,

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

is available to our customers for meetings, teleconferences, and mission support. We also have available facilities and infrastructure to accommodate immediate project expansion within 48 hours for new project personnel. As an 8(a) Small Business, we can help you acquire contracted services from Peerless quickly and directly through a directed 8(a) award. We are glad to provide a written or oral capabilities presentation today to show you how we can support your requirements.

#### **Lynn Moad**

Email: [lbmoadconsulting@yahoo.com](mailto:lbmoadconsulting@yahoo.com)

Contact: (937) 554-9301

Website: [www.ePeerless.com](http://www.ePeerless.com)

---

#### **Precision Task Group**

Profile – Information Technology Solution Provider

#### **Eric Sloan**

Email: [Eric.Sloan@ptg.com](mailto:Eric.Sloan@ptg.com)

Contact: (334) 202-1409

Website: [www.ptg.com](http://www.ptg.com)

---

#### **PwC**

Profile – PwC is part of one of the world's largest professional services networks with more than 160,000 professionals worldwide. PwC's Federal Practice is a leader in providing advisory and assurance services to the Federal Government. We help government agencies solve complex business issues, manage risk, and add value to performance through our comprehensive service offerings in financial management, risk and compliance, security and data management, operations improvement, and program management.

#### **Walt Kozak**

Email: [walter.j.kozak@us.pwc.com](mailto:walter.j.kozak@us.pwc.com)

Contact: (571) 296-6809

Website: [www.pwc.com](http://www.pwc.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **QinetiQ-NA**

Profile – Enterprise solutions to command and control for DoD Intelligence and other federal civilian agencies.

#### **Carmine Vilardi**

Email: [carmine.vilardi@qinetiq-na.com](mailto:carmine.vilardi@qinetiq-na.com)

Contact: (334) 300-1932

Website: [www.qinetiq-na.com](http://www.qinetiq-na.com)

---

#### **Raytheon Company**

Profile – Raytheon is a technology and innovation leader specializing in defense, homeland security and other government markets throughout the world. With a long history of innovation, Raytheon provides state-of-the-art electronics, mission systems integration and other capabilities in the areas of sensing; effects; and command, control, communications and intelligence systems, as well as a broad range of mission support services.

#### **Cassandra King**

Email: [casey\\_king@raytheon.com](mailto:casey_king@raytheon.com)

Contact: (478) 919-7964

Website: [www.raytheon.com](http://www.raytheon.com)

---

#### **Red Hat**

Profile – Red Hat, the world's leading open source and Linux provider, is headquartered in Raleigh, NC, with satellite offices worldwide. Red Hat is leading Linux and open source solutions into the mainstream by making high-quality, low cost technology accessible. Red Hat offers choices to customers building open source IT Infrastructures. We provide mission critical software and services covering Cloud, Middleware, Operating Systems, Virtualization and Storage. Red Hat's subscription services provide an environment that enables programs to be sustained over long periods of time. The cost structure remains the same over the life cycle of a program. No hidden fees for up-grades. The benefits of open

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4 Attendees List

---

source software are better price/performance, better quality, stability and robustness, faster adoptions of new technologies and operational flexibility, no vendor lock-in. By migrating from costly UNIX platform to Red Hat Enterprise Linux on workstations and servers. Customers are able to eliminate cost and ineffective systems while creating a scalable architecture to meet high-demands.

### **Keith Barnes**

Email: [kbarnes@redhat.com](mailto:kbarnes@redhat.com)

Contact: (703) 628-9678



### **Rick Ring**

Email: [rring@redhat.com](mailto:rring@redhat.com)

Contact: (719) 338-7464

### **Dianne Waits**

Email: [dwaits@redhat.com](mailto:dwaits@redhat.com)

Contact: (703) 627-5202

Website: [www.redhat.com](http://www.redhat.com)

---

### **RLM Communications, Inc.**

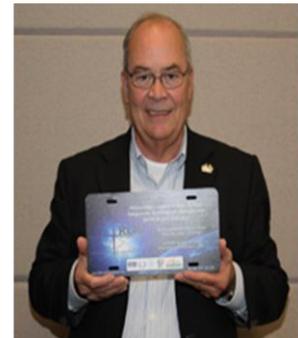
Profile – RLM Communications is a certified Service Disabled Veteran Owned and 8(a) Small Business; serving as recognized Leaders in our core competencies of IT/IA and Cyber Security Services, Systems Integration and A/V Support, Program Management, and Staff Augmentation support to the DoD (FORSCOM, USARC, TRADOC, & NETCOM) and Joint community, as well as the Treasury Department, DHS, & NHI. We are primarily focused on supporting; Information Assurance and Cyber Security, Information Technology, Audio/Visual, Satellite Communications, Training & Training Development, Warfighter Information Network Tactical (WIN-T), Content, Information, and Knowledge Management.

### **Van Milne**

Email: [VanMilne@RLM-Communications.com](mailto:VanMilne@RLM-Communications.com)

Contact: (251) 709-3080

Website: [www.RLM-Communications.com](http://www.RLM-Communications.com)



---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Ryan Consulting Group**

Profile – RYAN is a Capability Maturity Model Integration (CMMI®) Level 3 company recognized for its capabilities in Maintenance and Sustainment, Business Intelligence (BI), Data Warehousing, and Professional Services. We also provide expertise in the areas of Independent Verification and Validation (IV&V), Help Desk/Desktop Support, LAN Support, Database and System Administration, BI Training, and Web Application Development. We have extensive experience integrating databases and applications into hybrid systems that utilize Oracle, SQL Server, Sybase, DB2, CA Datacom and MySQL in open systems (UNIX, Linux), Windows, and Web environments. We enable our clients to know their data by transforming the myriad of collected data into intelligence for planning and managing their business.

#### **Clifford Hall**

Email: [Chall@consultrcg.com](mailto:Chall@consultrcg.com)

Contact: (317) 946-7021

Website: [www.consultrcg.com](http://www.consultrcg.com)

---

#### **SAIC**

Profile – SAIC is a FORTUNE 500 scientific, engineering and technology applications company that uses their deep domain knowledge to solve problems of vital importance to the nation and the world in national security, energy and the environment, critical infrastructure, and health. Their approximately 41,000 employees located in 449 offices worldwide serve customers in the DoD, the Intelligence Community, the DHS, and other U.S. government civil agencies. They have annual revenues of \$11.1 billion for fiscal year ending January 31, 2011.

#### **John F. Courtney**

Email: [john.f.courtney@saic.com](mailto:john.f.courtney@saic.com)

Contact: (318) 286-8414

#### **Patricia Gober**

Email: [patricia.c.gober@saic.com](mailto:patricia.c.gober@saic.com)

Contact: (334) 260-7030

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Charles Goodyear**

Email: [Charles.T.Goodyear@saic.com](mailto:Charles.T.Goodyear@saic.com)

Contact: (334) 260-7020

Website: [www.SAIC.com](http://www.SAIC.com)

---

#### **Segue Technologies**

Profile – Segue has provided the Air Force with custom IT solutions for more than a decade. We take a business process focused approach to enterprise system development and comprehensive business intelligence reporting tools for financial and manpower offices. Our Systems Engineering follows a service-based; CMMI-Level 2 appraised methodology, with distinct groups providing Requirements Definition and Management, Development, and Quality Control, within an integrated build-release toolset. Our expertise spans systems critical to the Planning, Programming, and Budget Execution (PPBE) process, such as ABIDES, APAT, RAPIDS, PDS, and MPES. Our approach is well-suited to Air Force

#### **David Hart**

Email: [david.hart@seguetech.com](mailto:david.hart@seguetech.com)

Contact: (837) 427-5477

Website: [www.seguetech.com](http://www.seguetech.com)

---

#### **Silanis**

Profile – Enterprise system support needs.

Tony Moncada

Email: [tony\\_moncada@silanis.com](mailto:tony_moncada@silanis.com)

Contact: (514) 249-3949

Website: [www.silanis.com](http://www.silanis.com)

---

#### **SRA International, Inc.**

**Tom Willard**

Email: [tom\\_willard@sra.com](mailto:tom_willard@sra.com)

Contact: (334) 799-4893

Website: [www.sra.com](http://www.sra.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Stevenson Consulting, Inc.**

**William R. Stevenson**

Email: [billstevenson@att.net](mailto:billstevenson@att.net)

Contact: (334) 301-1810

---

#### **Suh'Dutsing Telecommunications, LLC**

Profile – Suh'dutsing Telecom, LLC, established in 2008, is a Tribally Owned 8(a) company headquartered in Cedar City, Utah. As part of a family of companies held by Cedar Band Enterprises—including Suh'dutsing Technologies and Suh'dutsing Staffing Services—we deliver an array of telecommunications solutions to customers across the nation and in international markets. We provide high-end technical services with highly qualified professionals, and are able to jointly partner with large IT integrators to secure and execute federal contracts. Our capabilities include: Administrative Support Services; Base Operation Support Services; Cabling System Design; Cabling Replacement and Installation (Copper, Fiber Optic); Engineering Drawings/Review; Enterprise Telephone Voice Systems; Help Desk Support; Information Technology; Installation and Support Services; Installation and Maintenance Services; Network System Design; Product Lifecycle Management; Project Management; Professional Support Services; Satellite Communications; Systems Analysis, Integration & Security; Video Conferencing (VTC); Wireless Infrastructure

**John S. DeLauche**

Email: [jdelauche@woh.rr.com](mailto:jdelauche@woh.rr.com)

Contact: (937) 429-2458

Website: [www.suhdutsing.com](http://www.suhdutsing.com)

---

#### **Sumaria Systems Inc.**

Profile – Information Technology, Engineering and Professional Services company. Sumaria has a proven record of delivering cost-effective services and solutions to our clients on time and within budget. With more than 28 years of experience and hundreds of successful projects, Sumaria provides a diverse range of technology based solutions, program management support, and acquisition support services to the Dept. of Defense and other government agencies.

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **Ronald Lewis**

Email: [rlewis@sumaria.com](mailto:rlewis@sumaria.com)

Contact: (334) 279-3191

Website: [www.sumaria.com](http://www.sumaria.com)

---

#### **Teksouth Corp**

Profile – Teksouth Corporation is a twenty-nine year old, privately held firm with headquarters in Birmingham, Alabama, and strategically located program offices in the U.S. and around the world. Our primary services include: Performance Management, Business Intelligence and Decision Support, Custom Application Development and IT Professional Services. Teksouth has the technical staff and management to perform large enterprise projects but remains customer-centric and able to respond rapidly to changes in requirements and technologies.

#### **Dusty Rhodes & Sherrill Rhodes**

Email: [dusty.rhodes@att.net](mailto:dusty.rhodes@att.net)

Contact: (334) 514-1587

Website: [www.teksouth.com](http://www.teksouth.com)

---

#### **Telos**

Profile – Telos is a leading provider of advanced technology solutions that secure the vital assets of the world's most demanding enterprises. Our customers include military, intelligence, and civilian agencies of the federal government and NATO allies around the world. Our goal is to secure their strategic and tactical systems in order to ensure the success of their missions.

#### **Charisse Stokes**

Email: [charisse.stokes@telos.com](mailto:charisse.stokes@telos.com)

Contact: (334) 657-1883

#### **Taylor Gardiner**

Email: [taylor.gardiner@telos.com](mailto:taylor.gardiner@telos.com)

Contact: (334) 462-6981

Website: [www.telos.com](http://www.telos.com)

---

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **The Solutions Group**

Profile – The Solutions Group is dedicated to identifying and developing business opportunities exclusively for Small Business across a variety of proven-performers in a portfolio spanning the IT domain.

#### **Robert Shows**

Email: [thesolutionsgroup@msn.com](mailto:thesolutionsgroup@msn.com)

Contact: (703) 667-0754

---

#### **The Triune Group**

#### **Matthew Sheronas**

Email: [matthew.sheronas@triunegroup.com](mailto:matthew.sheronas@triunegroup.com)

Contact: (937) 902-3024

Website: [www.triunegroup.com](http://www.triunegroup.com)

---

#### **URS**

Profile – URS is a top twenty defense contractor world-wide. Capabilities span logistics, energy, health systems, command and control, and cover a broad range of network, software, and enterprise services. That expertise will underpin the processes resident in the PEO-BES portfolio of systems. URS is an industry leader transiting legacy systems to cloud environments, improving effectiveness as well as driving down sustainment costs. URS provides extensive support to DISA and is fully prepared to help move the Air Force into the Joint Information Environment and its rich Unified Capabilities suite of offerings.

#### **Lenny Schaefer**

Email: [Lenny.Schaefer@urs.com](mailto:Lenny.Schaefer@urs.com)

Contact: (334) 313-1127

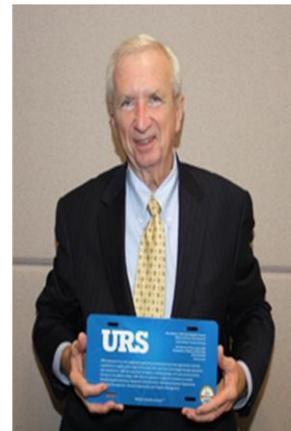
#### **Olan Waldrop**

Email: [olan.waldrop@urs.com](mailto:olan.waldrop@urs.com)

Contact: (334) 538-3264

Website: [www.urs.com](http://www.urs.com)

---



[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4

### Attendees List

---

#### **U.S. Information Technologies Corp.**

Profile - USIT is a small business providing Oracle support services to the Air Force and other Government agencies. USIT has been supporting the Air Force GCSS, PIC Fusion, ECSS and DEAMS and other programs with Technical and Functional Oracle Subject matter for the past 5 years. Our core competence is Oracle and the implementation of Oracle products to provide SOA, ERP, Data Warehousing/BI, and Security solutions. USIT maintains a Top Secret Facility Clearance.

#### **Craig Proulx**

Email: [cproulx@usinfotech.com](mailto:cproulx@usinfotech.com)

Contact: (703) 216-4974

Website: [www.usinfotech.com](http://www.usinfotech.com)

---

#### **Verizon**

Profile – Verizon is a world-leading provider of advanced communications, IT and security services. We have recently been rated by Gartner and the number one provider of both Global Network Services and Managed Security Services. Verizon's IT solutions enable commercial and government enterprises to improve their infrastructure and application performance, create collaborative environments, and connect with partners, suppliers, clients, and employees globally. With 195,000 employees in over 150 countries and \$111 billion in revenue in 2011, Verizon is ranked #15 on the US Fortune 500. Verizon generates \$2.5 billion annually in contracts with the federal government and has been ranked by Washington Technology as one of the top 20 federal contractors since 2006. In addition to our broad experience in DOD IT solutions, Verizon also brings in-depth understanding and experience in government regulation, compliance, and oversight. Verizon's portfolio for the federal government in DOD is comprehensive, from FISMA-compliant cloud-computing data centers and security services to unmatched secure worldwide fiber, private IP, internet, and wireless infrastructure.

[Back to top of page](#)

## VENDOR EXCHANGE FORUM 4 Attendees List

---

### **Bryan L. Bradford**

Email: [bryan.bradford@verizon.com](mailto:bryan.bradford@verizon.com)

Contact: (210) 556-5413

### **Frederick W. Mooney**

Email: [frederick.mooney@verizon.com](mailto:frederick.mooney@verizon.com)

Contact: (720) 354-7361

Website: [www.verizon.com](http://www.verizon.com)

---

### **Web head Technology**

#### **Michael Panasenko**

Email: [MichaelPanasenko@webheadtech.com](mailto:MichaelPanasenko@webheadtech.com)

Contact: (210) 289-0148

Website: [www.webheadtech.com](http://www.webheadtech.com)

---

### **Windward IT Solutions**

Profile – Windward provides life-cycle IT Service Management consulting services to help our clients move towards "Service Centric IT" models. Specific strengths: SERVICE STRATEGY (service definition, service catalogue, policy, SLA's, measurement systems, and organization), PROCESS ALIGNMENT (standardizing people-systems-process to deliver services); SERVICE DESK OPTIMIZATION (the consolidation; automation and standardization of service desk operations). These impactful services enable leaders to streamline operations, become better governed, simplify customer engagement processes, provide more relevant services, and REDUCE the cost of IT... quickly. Windward consultants are certified by nearly every major IT Service management software OEM to implement your service management solution, consolidate tools, and even deliver cloud based services securely and efficiently.

#### **Kenneth Buckbinder**

Email: [KBuckbinder@WindwardITS.com](mailto:KBuckbinder@WindwardITS.com)

Contact: (443) 801-3214

Website: [www.WindwardITS.com](http://www.WindwardITS.com)



---

[Back to top of page](#)

VENDOR EXCHANGE FORUM 4  
Attendees List

---

**Wright State Research**

**Dennis Gosney & Gregory Powers**

---

**Wyle**

**Max Woosley**

Email: [max.woosley@wyle.com](mailto:max.woosley@wyle.com)

[Back to top of page](#)