

Business & Enterprise Systems

Integrity - Service - Excellence

Business Enterprise Systems Acquisition Support Team



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Overview



- Acquisition Support Team
- Core Acquisition Business Areas
- BES Acquisition Policy Guidance



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Acquisition Support Team



Objectives:

■ Provides –

- **Expert acquisition advice and hands-on assistance to the acquisition workforce and leadership**
- **Just-in-time training to program teams pre-award (acquisition strategy), source selection, and post-award support**
 - **Best Practices**
 - **Lessons Learned**
 - **Training**
 - **Tool Development and Guidance**



Acquisition Support Team Core Business Areas



- Acquisition Strategy Development
- Request for Proposal (RFP) Development
- Source Selection Support
- Integrated Risk Management
- Schedule Management
- Milestone Decision Support



Acquisition Strategy Development



- **Early Strategy and Issues Session (ESIS) (optional) and Acquisition Strategy Panel (ASP)**
- **Risk and Schedule Workshops**
- **Business Capability Lifecycle Guidance**
- **Market Research Training**
- **ASP Secretariat**
- **Multi-Functional Independent Review Team (MIRT) Support**



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RFP Development



■ RFP Development

- Requirements Documentation Generation Training and Review
- Evaluation Criteria
 - Templates
 - Workshops
 - Document Reviews
- Instruction to Offerors' Training
- Contractor Incentives Training

■ MIRT Support



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Source Selection Support



- **Training**
 - **Source Selection Overview**
 - **Technical**
 - **Past Performance**
 - **Debriefings**
 - **SSA and SSAC**
- **Hands-on day-to-day guidance and assistance**
- **Document review and coordination (e.g., Proposal Analysis Report (PAR))**
- **MIRT Support**



Integrated Risk Management



- **Pre-Award Risk Assessment Workshop**
 - Identify & Analyze Program Risks
- **Integrated Risk Assessment (IRA)**
 - Integrates Risk, Schedule, and Cost Analysis
- **Post-award Technical Risk Evaluation Support**
- **AFLCMC Risk and Issue Management (RIM) Guidance**
- **RIM Training**
- **OSD/AF Program Support Review**

Solid risk and schedule management – required foundation for proactive program management



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Schedule Management



- **AFLCMC Schedule Management Fundamentals Process Guide (PG)**
- **AFLCMC Schedule Health Assessment PG**
- **AFLCMC Government Schedule Development Fundamentals PG**
- **Schedule Management Training**
- **Tools**
 - **DCMA 14 pt analysis, Schedule Workspace in Sharepoint**

Solid risk and schedule management – required foundation for proactive program management



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Acquisition Decision Support



- **Milestone Decision Process**
 - **Documentation rqmts and briefing templates**
 - **Material Development Decisions (MDDs)**
 - **Milestone A, B, C, and Operations & Support**
 - **Acquisition Decision Memos & Acquisition Program Baselines (APB) Guidance**
 - **Business Capability Lifecycle (BCL) Instruction**

- **Guidance**
 - **DoDI 5000.02 (Defense Acquisition System)**
 - **DTM 11-009 (Business Capability Lifecycle--DBS)**
 - **AFI 63-101 (Acquisition & Sustainment Lifecycle Mgt)**



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BES ACQ Streamlining Policy



- **BES Acquisition Streamlining Policy Effective Feb 13**
- **NETCENTS-2 (NC-2) Mandatory Use**
 - Must obtain PEO concurrence before seeking waiver
- **Solicitation Templates Available**
 - NC-2 Website: <http://www.netcents.af.mil/>
- **Acquisition assistance available via Acquisition Support Team**
 - All ACAT programs and acquisitions over \$4M
 - FAR Part 16/NC-2 Training each Fri beginning 22 Feb 13
- **Post-Award Hotwash**



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Summary



- Acquisition Support Team Assistance
- Core Acquisition Business Areas Supported
- BES Acquisition Streamlining Policy Compliance

Efficient acquisition process = Timely delivery of warfighter capability