



U.S. AIR FORCE

# AFLCMC/HI VENDOR DAY



**WELCOME TO BES  
VENDOR INDUSTRY  
DAY**

**Ms. Jan Baltrusaitis  
AFLCMC/HIO**

*Integrity - Service - Excellence*



U.S. AIR FORCE

# AFLCMC/HI VENDOR DAY



## *PEO for Business and Enterprise Systems*

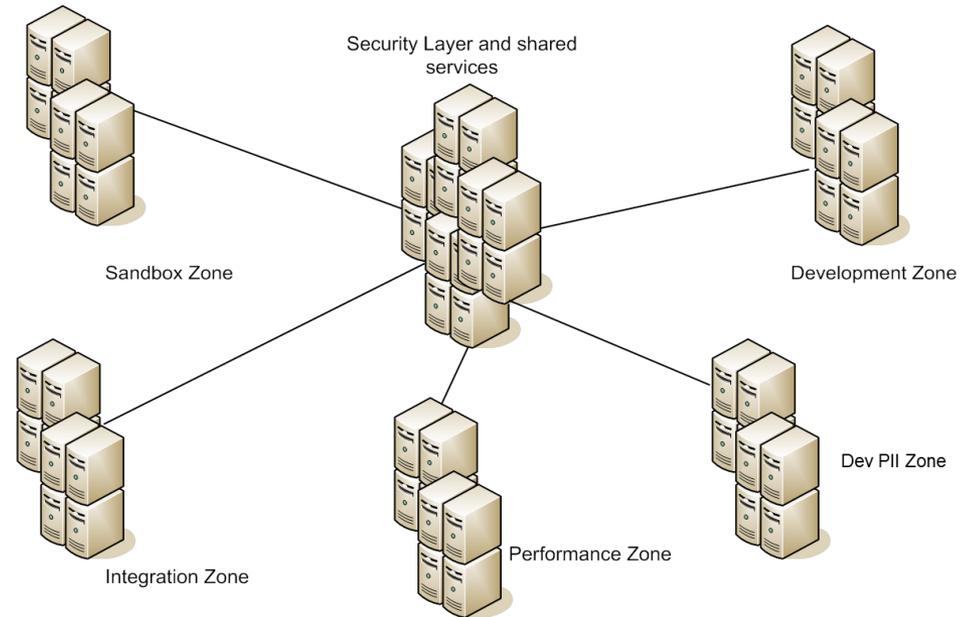
**Mr. Robert Carl Shofner  
AFLCMC/HS**

*Integrity - Service - Excellence*



- Not a new capability
- Done using the CIE (PEO C3I&N)
- Allows industry to come in and tell us what we don't know
- Testing on a government network, using government security rules, to ensure capabilities work in an Air Force environment and at our scale

## CIE Zones





**U.S. AIR FORCE**

**Sandbox**



## Sandbox considerations:

- This is done at no cost to the government
- The people who perform the tests in the sandbox are the same who do the core work in the other environments
- Ensure fair competition in any subsequent acquisition
- Need to be sensitive to Organizational Conflicts of Interests
- Non-disclosure agreements
- Ensure we have expertise to understand



U.S. AIR FORCE

# AFLCMC/HI VENDOR DAY



## *Business and Enterprise Systems Deputy PEO*

**Mr. Scott Warren  
AFLCMC/HI**

*Integrity - Service - Excellence*



U.S. AIR FORCE

# Vendor Industry Day



# VID#4



**Business and Enterprise Systems (BES)**  
 Program Executive Officer  
 Mr. Robert C. Shofner



**ACQUIRE**  
**BES**  
**Enable**  
**OPERATE**  
**Sustain**

Driving IT acquisition reform...Enabling every Airman to aim high...Fly-Fight-Win!





# Gunter Communications Events



## U.S. AIR FORCE

Events	# Registered Attendees	# Registered Companies	Actual # Attendees	Actual # Companies	Government Registered
Vendor Industry Day 1 – Nov 2011	161	93	97	65	
Vendor Exchange Forum 1 – Feb 2012	79	62	61	45	
Vendor Exchange Forum 2 – Apr 2012	88	71	69	46	
Vendor Industry Day 2 – May 2012	152	92	120	78	
Vendor Exchange Forum 3 – Jul 2012	141	81	120	71	
Vendor Exchange Forum 4 – Aug 2012	128	75	108	75	
Vendor Industry Day 3 – Nov 2012	130	81 (19 New)	122	86	
Vendor Exchange Forum 5 – Feb 2013	243	123 (28 New)	241	138	
Gunter IT Summit – Mar 2013	83	N/A	125	N/A	
Vendor Industry Day 4 – Jun 2013	198	106 (15 New)			70

*Integrity - Service - Excellence*



U.S. AIR FORCE

# Social Media



## BES FaceBook

[www.facebook.com/businessenterprisesystems](http://www.facebook.com/businessenterprisesystems)



## BES Twitter

@BESVendorComm



**U.S. AIR FORCE**

# *Survey Results from Last VID*



## **What were our strengths?**

- PEO BES leadership involvement
- Open and frequent Communications
- Friendly Atmosphere
- Openness during 1-on-1s and willingness to listen to innovative technologies/approaches
- The event details provided in advance allowed industry to properly plan their business approach with BES

\*All but one survey result in Nov 2012 said they plan to attend this event in the future. The exception said “maybe” (hope that person is here)



U.S. AIR FORCE

# Suggestions for Improvement



## What attendees wanted to see done better?

- More detail on BES opportunities...[Quad charts introduced for enhanced details](#)
- Contracting personnel need to be present to support Gov't PMs...[Contracting Officers and Technical Leads are now supporting Program Managers at these events](#)
- BES presentations were too quick...[The team of PMs, COs and Tech Leads are now providing more detailed presentations](#)
- Allow Industry technical representatives to talk with Air Force technical representatives...[Technical lead present during program presentations and 1-on-1 meetings](#)
- Amount of time for one-on-one meetings needs to be longer...[Under review](#)
- A "Happy Hour" (or such) to stimulate interaction amongst various vendors... [Unlikely](#)



**U.S. AIR FORCE**

# *The Big Squeeze!*



***It has arrived . . . .***

- **FY13 - 20% cut to PEO Core funding (business operations)**
  - **Several key Gunter mission areas impacted**
- **External hiring freeze – competing with sister organizations**
- **Unexecuted funds in 4<sup>th</sup> quarter extremely vulnerable**
- **End of year fall-out funds not expected**
- **Work week shortened by furloughs beginning 8 July**
- **Overtime and work on furlough days prohibited**
- **Sustainment funding levels (FY13/14) reduced or still undetermined**
- **Availability of FY13 dollars still in question**
- **Corporate bills being pushed down to capability users in year of execution . . . unfunded requirements**

***. . . resulting in an extremely challenging work environment!!!***



**U.S. AIR FORCE**

# *The Big Squeeze!*



***And no end in sight . . . .***

- **Debate to increase debt ceiling delayed from Aug to Nov 13**
- **Political will to approve FY14 PB appears weak – forcing extended CRA**
- **Congress has no appetite for new round of BRAC**
- **Jan 14 - next round of sequestration cuts automatically kick in**
- **Inaction to off-set sequestration cuts limits traditional fixes (VERA/VSA)**
- **Sever impact to delivering weapons and capabilities**
  - **Almost half the annual DoD budget is consumed by Services and IT**
- **Services must be postured to react – senior review underway**
  - **Strategic Choices Management Review (SCMR)**
  - **Outcome reflected in FY15 POM**

***. . . resulting in a major paradigm shift***



**U.S. AIR FORCE**

# *The Big Squeeze!*



**. . . generating huge opportunities for IT industry!!!**



**U.S. AIR FORCE**

# *Vendor Communications Roadmap for the Upcoming Year*



<b>Events</b>	<b>Dates</b>
Vendor Exchange Forum (VXF)	27-29 Aug 2013 (Tuesday – Thursday)
BES Forum (internal)	10 Oct 2013 (Thursday)
Vendor Industry Day (VID)	6-7 Nov 2013 (Wednesday – Thursday)
VXF	11-13 Feb 2014 (Tuesday – Thursday)
Gunter IT Summit (Government Only)	12 Mar 2014 (Wednesday)

*Integrity - Service - Excellence*



U.S. AIR FORCE

*BES Volunteers*



# Thank You

- 2Lt Ian Sullivan, ASO
- MSgt Susan Glover, HIA
- MSgt Anthony Davis, HIA
- A1C Matthew Morris, HIA
- Mr. Michael Hanrahan, HIZ

Quick thanks to the BES Strategic Communications Team



**U.S. AIR FORCE**

# AFLCMC/HI VENDOR DAY



# HIA

- 1355 – Stock Control System (SCS)**
- 1410 – Combat Ammunition System (CAS)**
- 1425 – Integrated Maintenance Data System  
Central Database (IMDS CDB)**

*Integrity - Service - Excellence*



# SCS Program Overview



U.S. AIR FORCE

SCS  
STOCK CONTROL SYSTEM



## Description

- Automates Supply Management
- Provides current asset visibility
- Maintains asset balances
- Processes requisitions
- Provides status to world-wide customers
- Provides financial operations for the ALC's supply operation

## Project

- **Objective:** Acquire sustainment and maintenance for SCS
- **Scope:** All tasks needed to Sustain, maintain and modify SCS
- **Acquisition Approach:** NETCENT II Small Business
- **Timeframe:** Award -- Late April 2014  
POP -- May 2014 - April 2019
- **Dollar Value:** Approximately \$40M – \$45M

## RFP and POCs

- RFP: 1Q FY2014
- POCs:
  - PM: Ms. Tracy Patrick
  - CO: Mr. Justin Miller
  - Tech Lead: Mr. Chris Whitaker



# CAS FIAR Program Overview ACAT III



U.S. AIR FORCE



## Description

- **Combat Ammunition System (CAS) provides and support a one-stop, real-time, state of the art automated and auditable munitions accountability system that gives war planners and war fighters the capability to track, manage and plan responses to rapidly changing world conditions through total global asset visibility.**
- **Number of Users: 13,861+ at 213 sites**
- **Customer: AF/A4**

## Project

- **Objective: Implement a software modification to the existing baseline to become FIAR compliant**
- **Scope: Apply Blue Book, FISCAM requirements and prioritized requirements identified in the DOTMLF**
- **Acquisition Approach: Netcents-2 Application Services (Small Business) . One-year base period and with four-one year option period**
- **Timeframe: Award: 1Q FY14  
PoP: 5 years  
Dollar Value: <\$3.0M**

## RFP and POCs

- **RFP: TBD**
- **POCs:**
  - **Program Manager: Ms. Laronda Jemison**
  - **Requirements Lead: Mr. Kelvin Moore**
  - **Contracting Officer: Ms. Margie Johnson**
  - **Technical Lead: Mr. Robert Howell**



# IMDS CDB Overview Non-ACAT



## U.S. AIR FORCE



## Description

- **Description:** An AF enterprise-level automated maintenance MIS for weapons systems. Provides wartime readiness and operational support of aircraft, trainers, ICBMs, MRAPs, simulators, UAVs, Satellites, comm-electronics, and support equipment at worldwide operating bases, Active Duty Air Force, ANG/AFRC sites and RNLAf.
- **Number of users:** 239,417 (a/o 31 May 13)
- **Customer:** AF/A4
- **Accessible worldwide**

## Project

- **Objective:** Determine feasibility of migrating from existing Unisys infrastructure to a different architecture
- **Scope:** Technical study evaluating costs, risks, etc
- **Acquisition Approach:** TBD
- **Timeframe:** Award – TBD  
PoP: 3-6 months
- **Dollar Value:** Unknown

## RFP and POCs

- **RFP:** TBD
- **POCs:**
  - Program Mgr: Mr. Raheem (Ray) McCormick
  - Contracting Officer: Ms Sharon Stallings
  - Technical Lead: Mr. Gordon Fisher



U.S. AIR FORCE

# AFLCMC/HI VENDOR DAY



## **HIB**

- 1440 – Automated Civil Engineer System Family of Systems (ACES FoS)
- 1455 – Deliberate and Crisis Action Planning and Execution Segments (DCAPES)
- 1510 – Aviation Resource Management System (ARMS)

*Integrity - Service - Excellence*



U.S. AIR FORCE

# ACES FoS Program Overview Non-ACAT (ACES, IWIMS, EODIMS, ACES-FD)



## ACES FoS



Fire Department



EOD



Furnishings



Housing



Project Management



Financial Management



Personnel & Readiness



ACES - RP



IWIMS

## Description

- **ACES, IWIMS, FD, & EODIMS** provide extensive data management capabilities to assist the Civil Engineer in real property, work control, asset and financial management, readiness, furnishings, housing, energy reporting, fire operations, and EOD functions
- **Automated Civil Engineer System (ACES)** – provides 13,500 users access to asset management data hosted at DISA Montgomery
- **Interim Work Information Management System (IWIMS)** – provides 7,500 users access to Civil Engineering work order management data hosted at DISA Montgomery
- **Fire Department (FD)** – provides 6,500 users access to Fire and Incident data hosted in a Client / Server environment
- **Explosive Ordnance Disposal Information Management**

## Project

- **Objective:** Provide sustainment support for the ACES Family of Systems (FoS)
- **Scope:** Provide help desk, sustainment, and test support to the ACES FoS
- **Acquisition Approach:** NETCENTS 2 ID/IQ, FFP & CPFF
- **Timeframe:** 16 May 14 – 15 May 18
- **Dollar Value:** \$14.75M

## RFP and POCs

- **RFP:** Feb – 14
- **POCs:**
  - Program Manager: Maj Matt Hylton
  - Contracting Officer: LaShunya Johnson-Vinson
  - Technical Lead: Keith Huck



U.S. AIR FORCE

# Deliberate and Crisis Action Planning and Execution Segments (DCAPES)



## Description

- DCAPES is the AF tool to plan and execute major combat operations, disaster responses or any mission necessitating the deployment of AF personnel or equipment
- ACAT level: III
- PM: Mr. Stephen Davis / Deputy PM: Mr. Jason Hanson
- Resource provider: ACC/A5AC
- Primary customer: AF/A5X, AF/A1P, AF/A1M, AF/A4L, SAF/A6, SAF/AQ, AFRC, ANG, MAJCOMS, Wings
- Current contractor/contract type: CSC/FFP
- System type: Client server and Web based applications
- Number of Users: 4,600

## Project

- **Objective:** Award new acquisition efforts and deliver all remaining warfighter capabilities outlined in the 2006 CDD.
- **Scope:** Sustain current operational baseline, support employment, integration, test, and deployment of interoperable software products. Deliver new development capabilities.
- **Acquisition Approach:** Utilize existing NETCENTS-2 contracts to compete a series of RFP's to sustain the operational baseline, modify the existing system, and leverage an evolutionary acquisition approach to deliver a set of discrete independent capabilities.
- **Timeframe:** 2013 to 2018      **Dollar Value:** Approximate  
~\$70M

## Potential RFP's and POCs

- **Rqmts – Notional Approach:**

▪ Sustainment & Inc 2b Baseline Dev	AWARD
▪ Infrastructure Support	Fall 2013
▪ Inc 2aTech Refresh/Risk Reduction	Fall 2013
▪ Inc 2b Indep Development	CY13-18
- **POCs:**
  - Program Manager: Stephen Davis 334-416-2231
  - Contracting Officer: Janice Woodson 334-416-6116
  - Lead Engineer: Glen Bright 334-416-5270



**U.S. AIR FORCE**

# DCAPES Requirements



- Current requirements based on recent user changes and team-wide “elaboration” effort

## Remaining Inc. 2a Dev

- Complete Loose Coupling
- Tech Refresh/Risk Reduction

## Inc 2b Development

- Touches baseline code
  - PLC 3 – EDIPI/OUID
  - PLC 5 - Force Availability
  - PLC 6 – AF Level Force Mgt
  - PLC 7 – LOGFAC Follow On
  - PLC 8 – DCAPES GFM Interoperability
- Independent of baseline code
  - PLC 2 – ARC Force Management
  - PLC 4 – UTC Management Service (MEFPAK)

PLC = Post Loose Coupling

## Sustainment

- Support of the operational systems
- Level III help desk support
- Software modification

## Infrastructure Support

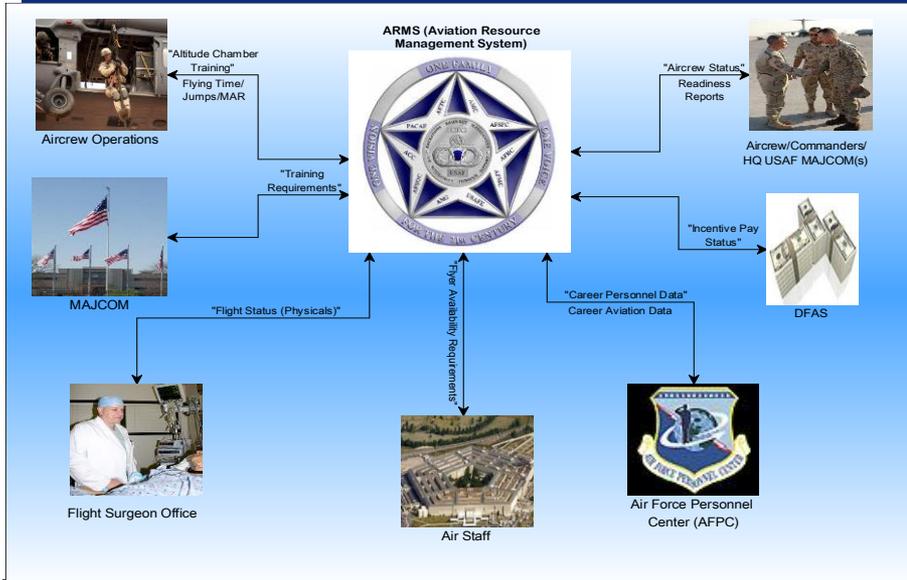
- Manage & maintain government hosted development environment
- Independently verify compliance of new products with applicable standards



U.S. AIR FORCE

# ARMS Program Overview

## Non-Aircrew



## Description

- ARMS provides all levels of Commanders including Wing, MAJCOM, and HQ USAF the information required to effectively manage aircrew resources.
- Provides flying hours, aviation service, aeronautical rating, training, parachutist management and flying experience data.
- ARMS is the sole source for recording and calculating aircrew training information such as due dates, frequency, and accomplishments for all training events.
- The AF uses this information to enhance the safety of flight operations and determine who to select for specific missions.
- ARMS is the authoritative data source for all aircrew and parachutist management (including flight and jump pay).

## Project

- Objective:** The contracts are to provide life-cycle management for ARMS. The services will support the ARMS PMO, Business Sustainment Div, Air Force Life Cycle Management Center (AFLCMC/HIBD) at Maxwell AFB-Gunter Annex AL
- Scope:** To provide sustainment and development services for ARMS
- Sustainment Approach:** TBD FFP; **Timeframe:** Base + 2 1-year options
- Development Approach:** TBD FFP; **Timeframe:** Base + 4 1-year options

## RFP and POCs

- RFP:**
  - Sustainment - Oct 2013
  - Development - Feb/Mar 2014
- POCs:**
  - Program Manager: Mr. Dominic M. Saxton
  - Contracting Officer: Ms. LaShunya Johnson-Vinson
  - Technical Lead: Ms. Connie Baggett



U.S. AIR FORCE

# AFLCMC/HI VENDOR DAY



# HIC

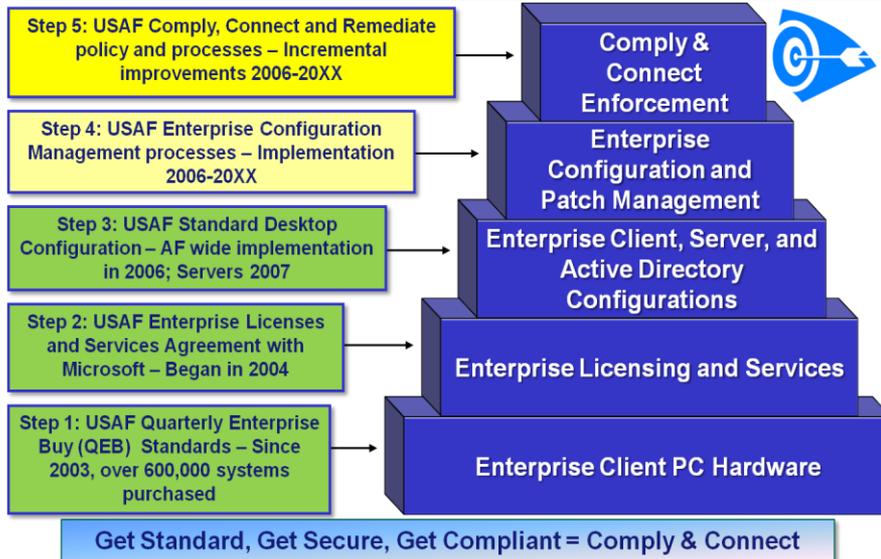
*Integrity - Service - Excellence*



# Air Force Enterprise Configuration Management Office (AFECMO) – Support Services Non-ACAT (Activity)



**U.S. AIR FORCE**



## Description

- Strategic Network Architecture Support
- Technical Network Architecture Support
- Image Building
- Network Applications Deployment Support
- Information Assurance Support

## Project

- **Objective:** Provide support for the functions of desktop and server imaging, AFSUP Repository, and basic AFECMO activities
- **Scope:** ~ 600K clients/10K srvrs; MAJCOMs and DoD customers
- **Acquisition Approach:** NETCENTS II
- **Timeframe:** 9 Sep 14 – 8 Sep 2017
- **Dollar Value:** \$4M - \$5M

## RFP and POCs

- RFP: May/June 2014
- POCs:
  - Program Manager: Mr. Ray Perry
  - Contracting Officer: Mr. Maurice Griffin
  - Technical Lead: Mr. Jon Wilson



# Software Enterprise Acquisition Management & Lifecycle Support (SEAMLS) Program Overview



U.S. AIR FORCE



## Description

SEAMLS provides management of the Air Force Oracle, Microsoft, and Adobe Pro Enterprise License Agreements; and program management support for the DoD Enterprise Software Initiative (ESI).

- **Program Manager:** Mr. Duane Haughton
- **Primary customer:** Federal Government
- **Current contractor/contract type (FFP, etc.):** Possible Missions/FFP

## Project

- **Objective:** DoD ESI Information Assurance (IA) Blanket Purchase Agreements (Co-Branded GSA SmartBuy) under Federal Strategic Sourcing Initiative (FSSI) oversight
- **Scope:** Entire Federal Government
- **Acquisition Approach:** Award 6 or more IA BPAs
- **Timeframe:** 3 year agreement
- **Dollar Value:** Estimated \$480M (Awaiting results of federal government data call)

## RFP and POCs

- **RFQ:** Estimated release Feb 2014 (Pending Strategic Sourcing Leadership Council approval)
- **POCs:**
  - **Program Manager:** Mr. Duane Haughton
  - **Contracting Officer:** Mr. Maurice Griffin
  - **Technical Lead:** Ms. Rosa Harris



**U.S. AIR FORCE**

# *Vendor Industry Day*



# **C3I&N**



U.S. AIR FORCE

# Program Overview C3I&N Engineering Integration



## Description

- C3I&N Engineering Integration Branch will be providing IV&V assessments for the AF Integrated Personnel and Pay System (AF IPPS)
- The AF-IPPS Development Phase Independent Verification and Validation (IV&V) review will provide findings and recommendations resultant from the technical assessment of AFIPPS development activities, processes, and documents as requested by the AFIPPS PMO and pursuant to the AFIPPS IV&V Performance Work Statement.

## Project

- **Objective:** Provide an independent review of AF IPPS applications development performed by an organization that is technically, managerially and financially independent of the development organization.
- **Scope:** TBD
- **Acquisition Approach:** FFP to include labor hours
- **Timeframe:** Estimated Award Oct 2013 towards a four year IV&V period
- **Dollar Value:** TBD

## RFP and POCs

- **RFP:** TBD
- **POCs:**
- Program Manager: Scott Raley, AFLCMC/HNIZ
- Contracting Officer: Captain Alecia Campbell, AFLCMC/HIK
- Project Lead: Melissa Waters, AFLCMC/HNIZ



U.S. AIR FORCE

# AFLCMC/HI VENDOR DAY



# *Small Business*

**Ms. Denise Baylor  
AFLCMC/**

*Integrity - Service - Excellence*