



U.S. AIR FORCE

AFLCMC/HI VENDOR DAY



WELCOME TO BES VENDOR EXCHANGE FORUM



**2Lt Ian Sullivan
AFLCMC/HIO**

Integrity - Service - Excellence



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Business and Enterprise Systems

**Ms. Denise Baylor
AFLCMC/SB**

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NETCENTS 2 UPDATE

28 Aug 2013

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Application Services (F&O)



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Awarded 30 July 2013 To:

- **Lockheed Martin Information Systems & Global Solutions**
- **TYBRIN Corporation**
- **SRA International**
- **L-3 National Security Solutions**
- **Harris IT Services Corporation**
- **Raytheon**

Status:

Received 6 protests. Currently under suspension of work pending GAO decision.



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Products



Awarded To:

- Ace Technology Partners, LLC
- Blue Tech, Inc.
- CDW Government LLC
- Global Technology Resources, Inc.
- CounterTrade Products, Inc.
- immix Technology, Inc.
- FedStore Corporation
- Integration Technologies Group
- General Dynamics IT
- M2 Technology
- Intelligent Decisions
- Micro Tech
- Iron Bow Technologies, LLC
- Red River Computer Company
- World Wide Technology, Inc.
- Unicom Government, Inc.

Status: Conducting debriefings this week



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NETOPS



- **Small Business**
 - **Impacted by furlough**
 - **scheduled for award in Nov 2013**
 - **Anticipate ordering to begin early 2014**

- **Full and Open**
 - **Scheduled to re-start in late Dec 2013**



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Business and Enterprise Systems Deputy PEO

**Mr. Scott Warren
AFLCMC/HS**

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Vendor Exchange Forum



VEF#6



Business and Enterprise Systems (BES)
 Program Executive Officer
 Mr. Robert C. Shofner



ACQUIRE
BES
Enable
OPERATE
Sustain

Driving IT acquisition reform...Enabling every Airman to aim high...Fly-Fight-Win!





Gunter Communications Events



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Events	# Registered Attendees	# Registered Companies	Actual # Attendees	Actual # Companies	Gov't Registered	Gov't Actual Attendees
Vendor Industry Day 1 Nov 2011	161	93	97	65		
Vendor Exchange Forum 1 Feb 2012	79	62	61	45		
Vendor Exchange Forum 2 Apr 2012	88	71	69	46		
Vendor Industry Day 2 May 2012	152	92	120	78		
Vendor Exchange Forum 3 Jul 2012	141	81	120	71		
Vendor Exchange Forum 4 Aug 2012	128	75	108	75		
Vendor Industry Day 3 Nov 2012	130	81 (19 New)	122	86		
Vendor Exchange Forum 5 Feb 2013	243	123 (28 New)	241	138		
Vendor Industry Day 4 Jun 2013	198	106 (15 New)	163	103	70	100
Vendor Exchange Forum 6 Aug 2013	169	96 (15 New)			TBD	TBD



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Survey Results from Last VEF



What were our strengths?

- PEO BES leadership involvement
- Open and Honest Dialogue
- Willingness to Discuss Issues Raised by the Audience
- Good Information and Insight into BES Processes
- Technical Exchange Workshop



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Survey Results from Front Office



What were our strengths?

- Acquisition Support Office (ASO)
 - BCL, SDDP Expertise
- Integration Branch
 - PIB, Common Tools, CCE, and Metrics Oversight
- Enterprise Services
 - NETCENTS, ITCC, SEAMLS/ESI, AFWAY, AFECMO, ASACoE
 - Best in Breed!
- NCC
 - Independent Network
- CIE
 - Sandbox and development environments



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Suggestions for Future VEFs



What attendees wanted to see in future events?

- Other PEO BES initiatives
 - **Nov '13 Vendor Industry Day (VID)**
 - **BG Johnson, AF/A4I is scheduled to attend**
- Information on stand-up of Development Planning (DP)
 - **Enterprise Applications and Integration Division**
 - **Col Brian Parker, SML /Scott Olgeaty; WPAFB**
 - **DEAMS, IPPS (Hanscom), DP, Integration**
 - **This forum will feature DP and Integration**
 - **PIB, Metrics, CCE, SDDP, Tools**
- Slides Available on BES Vendor Communications Web Page
 - **All VEF/VID communications events are available on www.gunter.af.mil**



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Vendor Communications Roadmap for the Upcoming Year



Events	Dates
BES Forum (Internal)	10 Oct 2013 (Thursday)
VID	6-7 Nov 2013 (Wednesday – Thursday)
VEF	11-13 Feb 2014 (Tuesday – Thursday)
Gunter IT Summit (Government Only)	12 Mar 2014 (Wednesday)
VID	21-22 May (Wednesday – Thursday)

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VEF #6 Feedback Session



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Please reconvene 15 minutes after completion of today's
Workshop

- Special Topics
- Forum Discussion
- Workshop
- Capabilities Briefs/Demo
- Misc



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BES Volunteers



Thank You

- 20 BES Volunteers
 - Room Hosts, Microphones, Slides
 - Check-in Greeters

Quick thanks to the BES Strategic Communications Team