

Small Business

Q. What's the status on the next release of the Smart Guide?

A. The Smart Guide was updated in October and posted during our last BES Industry Day and posted on the BES website.

Q. You were down two points behind and you were yellow and the Navy was one point behind and they were red did I hear that right?

A. The Army's goal was 26% they are at 27%, the Navy's goal was 16.9% and they are at 15%, the Air Force goal was 15% and we are at 13.6%.

HIA

Q. Given the nature of the DISA bill as the sum being zero, how are you getting a return on investment changing the footprint without a previous agreement with DISA to reduce their support burden and not just pass it on to some other mainframe system that's also paid for by the Air Force?

A. That's part of the planning process. We have to include DISA in our modernization going ahead. In two years we're going off this mainframe and we don't expect this to be a zero sum game. We expect to recover some of those dollars and reinvest them somewhere else. We're going to have to partner with DISA to manage those expectations.

Q. How are you computing your ROI?

A. We start with the expected architecture we're planning to go to, the rates DISA uses for standing up that architecture and then using the resulting delta.

Q. Are you looking at all to border web services and those types of things? Are you getting any help not only from DISA but CIO on how you're going to store your services and how are you going to access it?

A. We're working very closely with C3I&N. Col Parker's organization has an integration office and it is our liaison into the C3I&N. We're identifying all the requirements from an infrastructure stand point to integrate into C3I&N and trying to figure if we're going to meet all the requirements for each of these systems. It's difficult. We're hearing now that DISA STACKS maybe in a little bit of trouble. We're looking at alternatives to DISA STACKS. Toy and Steve are fully engaged with these programs. I don't have a specific answer but we are on developing a process so our PM can get those requirements to C3I&N. The Air Force JIE is un-funded and we have been approached by C2D to come up with an application so that we could hire the crew. We need to have some JIE, criteria and know where is the money coming from. You can't just say "Oh well the customer is going to fund it." The customer has no willingness to fund that

because they are dying on the vine trying to meet all these other requirements. All I say is that it's difficult to go back to AF/A4 and say "What's in your ten year plan? When are you going back to the cloud?" No one has defined the cloud and no one has money to pay for it. So, it's a negative answer. Sorry, but that's kind of where we're at!

Q. Other than DISA are you going to look at FedRAMP and other hosts of data services? I mean these programs aren't SIPERNET right? These are NIPRNET?

A. Some are SIPRNET but the majority will be NIPRNET.

Q. Are you going to look at third party hosted data services opposed to DISA's competitive solutions?

A. As we stand up the C3I&N organizations and the BES organizations we become more focused on the enterprise application. We partner with C3I&N from an infrastructure stand point. The infrastructure folks are looking at commercial industry and government entities to provide that. So, they are looking at multiple types of infrastructure support type activities. I know they are looking at Amazon, I know they are looking at other capabilities within the government. What we really want out of them are the standards so that we will know how to design the software to get a suitable solution.

Mr. Robinson: The Air Force CIO is in partnership with DISA having discussions about the implementation of Mil Cloud so all though the word that is hitting the program offices is the demise of Stag. I think what you're going to hear is the transformation of Stag to something DISA is going to be calling Mil Cloud which is perhaps the DOD-implementation of a cloud in its own way shape and form. But the mechanics of how all that works and how it will be priced, all of those details are yet to be forth coming DISA. All we can see so far that it is analogies to whatever you would consider that is a commercial holding platform. Everything that we see with Amazon, DISA is looking into provisions for the DOD and they will be the agent for that activity. As Mr. Hulse indicated for BES (vendors) our focus is on how we deliver standard applications for industry middle ware platforms if you will. So, we're thinking JEE or .NET right now, that where we'll be primarily focused. We'll leave the infrastructure debate as well as the cost of ROI calculations to our partner EEO, C3I&N as they liaison with DISA.

HIA – IMDS

Q. Could you repeat the third party source that you're going to leverage for pieces and parts?

A. We do not necessarily want to be locked into any vendor way ahead or proprietary solution. There are a lot of tools out there that have the ability to parse the code. From the government's perspective, we want to be able to hedge and use open standards that can be used over and over again. The group that you're referring to is Object Management Group. They're non-profit technology consortium similar to IEEE. They are the creators of the UML specification, and actually have specifications for Architecture Driven Modernization. The two specifications that we are looking into is the Knowledge Discovery Metamodel (KDM), the Special Business Vocabulary and Rules (SBVR), and the Abstract Syntax Tree Metamodel (ASTM)

HIB – ABSS (VTC)

Q. You said the milestone for the acquisition was August 14. Was that award or when the RFP is anticipated?

A. That's contract award. We expect the RFP to go out in the spring of 2014.

HIB – ICSS (VTC)

Q. Do you have an idea when you might have your first visit with industry? Like an industry day?

A. We haven't gotten that far in the schedule. We're having some discussions next week with our customer. Gen Masiello and Gen Blake visited HQ AFMC and met with AFMC/PK (Mr. Zamparelli and Col Ferris) and the program office (AFLCMC/HIBB--Mr. Joe Matis and Mr. George Sarmiento) to decide when we can start looking at that. We have some concerns that we do not yet have the requirements fully defined but I would guess that based upon getting to MS-A in calendar year 14, we will issue a Request for Information in the Feb/Mar 2014 time.

Q. Since you are in pre-milestone A, are you considering prototypes?

A. Yes, in fact the team discussed several avenues including using a multiple award (I'm just throwing out a number please don't take me to this), to maybe five or six vendors to look at a design type of event that would bring us to a preliminary design. Down select to two or three of those to bring us to a critical design and then down select to a winner of the prototype runoff.

HIB – EITDR

Q. Approximately how many users do you have?

A. The system itself is Air Force wide, so I'd say about 4,500.

Q. Okay and your primary customer is AQ?

A. No, customer is SAF/A6

Q. Can you tell us what platform it runs on, is it legacy COBOL application?

A. No it's not. It's Oracle.

HIB – IGEMS

Q. These programs like EITDR is that it's business as usual? Are you looking to modernize and looking to do something unique with these programs or are you just keeping the lights on?

A. The customer has minimal funding. So, it's the latter. At this point IGEMS and MICT are in sustainment so modernization money is not available. The functionality changes are a result of changes to policy or procedure and not in modernizing the programs.

HIB – DCAPEs

Q. Will there be any conflict with bidding on development contract as the winner of the infrastructure support contract?

A. We did an RFI about a month ago to let all the NETCENTS-2 contractors know the infrastructure awardee cannot support the development contract. We wanted to make that clear to everyone going in, that if you win infrastructure support contract then you cannot compete for the development. The reason is because that contractor is going to support the government with all the development for DCAPEs. So, the OCI has already been worked through legal and the decision is made that you cannot do both.

Q. Will you have a separate CLIN structure for each of the development requirements? Will there be a not to exceed on that cleanse structure?

A. The CLIN structure for all of the task orders to be awarded against the NETCENTS-2 are in line with the NETCENTS-2 CLIN. We choose the CLIN and they have already been decided. I can tell you the CLIN structure will be firm fixed price and we have cost plus fix fee CLIN on the development of these task orders.

Q. Will there be a "not to exceed" on a development CLIN?

A. No sir, we will not have a not to exceed there will be cost plus fixed fee.

Q. Are you saying NETCENTS-2 will not support a not to exceed on a development CLIN or not?

A. NETCENTS-2 will support that type CLIN, but we're not going to have that type CLIN on these requirements.

Q. About a year ago you had an industry day for the sustainment and development, are you considering having another industry day for the newly combined sustainment and development as you had a year ago?

A. We are not leaning towards that, really this wasn't intentional. Really we thought the time of how this would work by now is that we would have released the infrastructure support and would give us an opportunity to lay it out in this forum to say hey now you've seen it on the streets. We'll use the one on one's to talk more about that, I'm sure we'll have another vendor day just based on the times of these we'll be able to talk to that in the fall. We don't intend to have one just for that separate contract.

Q. Jason the loose couplings can you elaborate on that a little bit? Will that have already been fielded by this point and are you concerned about the performances?

A. It will not be FOC by the time we put the new full development sustainment contract in place. We're approaching DT in February. So, we'll kickoff DT, we'll move toward OT mid-summer, I think July time frame, so we will be at that phase where we will be looking at the period with the incumbent and the options available and what decisions to make based on the software and the first look of how good that software is. That's why we put that structure in place so that we will have some leverage and to look at how good the software is. So, no it will be FOC by the time we put the contract in place.

Q. The infrastructure tech refresh is that going to go out on NETCENTS-2 since it's been awarded?

A. You're talking about the first two contracts, correct? All of these will be NETCENTS-2, App Services and Small Businesses.

Q. Not on the products contract then. For the tech refresh for hardware you're not going to put that on there?

A. Correct! No we're not going to put hardware on there. We have hardware in place.

Q. So, there is no tech refresh of infrastructure?

A. Correct, there's a lot of integration in that contract. It says infrastructure but if you read the PWS there is a lot integration activities that are also involved. That's a lot where you get the OCI issue.

Q. Ms. Woodson, I may have missed earlier but the tech refresh business intelligence will there be a conflict of interest associated with that award and the sustainment 2B development?

A. No, there is no conflict there.

Q. Ms. Woodson, two questions. Do you anticipate infrastructure support contract being awarded prior to the release of the sustainment and how have the government arrived at a decision of the best value for all the contracts?

A. The infrastructure we anticipate issuing that requirement. Jason said in the next couple of weeks. Of course right now that package is going through our internal policy legal review. So, look for that package within the next month. We anticipate putting that solicitation probably won't issue until April time frame. So, we will know who is going to support the infrastructure before then.

Q. Has a decision been made on best value?

A. Yes! We have decided it will not be full trade off and that's something the team is still looking at. So, look for that as part of your solicitation package.

Q. Has the technology platform for the tech refresh BI initiative or the Business Intelligence initiative been identified?

A. Yes, currently we have OBIEE as our Business Intelligence platform. It is part of the fielded 4222 release and also modifications made to in 5,000, which is the last of the loose couplings releases. What we're asking for as part of the tech refresh is a complete look at not only how we have utilized OBIEE but how we have set up our environments to support analytics. So, in the requirements set to come out for that tech refresh we will be soliciting input from industry to not only look at how to better utilize OBIEE but how to maybe better utilize how we project data. Is a data warehouse more appropriate for us or will the end access from the app be sufficient? Can we do this at one place versus four places? Basically, we are looking at the entire attenuation of Business Intelligence in DCAPEs.

Q. What's the data warehouse sitting underneath the BI?

A. We don't have a data warehouse; it reaches into the transactional database. This is a risk thing also.

Q. You mentioned analytics, are you looking for the OBIA products?

A. Yes

Q. Which ones in particular?

A. OBIEE, the entire suite.

Q. The analytics are the pre-built applications that go on top of that could be specific to HR?

A. No, right now we're looking at primarily to replace our dot space capability with an off the shelf tool. OBIEE was down selected about four years ago to do that. Once our user saw not only query capability of the COTS tool but the actual analytics the potentials of it also there is a lot of capabilities in DCAPEs that's nothing more than analytics. So, we were looking at maybe migrating some of that stuff to OBIEE not from a vendor stand point but from the actual goeoy itself.

Q. What version of OBIEE do you run?

A. Currently 10g. Part of this tech refresh requirement is a migration of our 10g Meta data layer to an 11g instantiation. So, it will kick off with an 11g and I think 11g is now installed in the CIE if it not installed its being installed by Oracle to support this tech refresh.

Q. What ETL are you using?

A. I don't have a clue.

HIC – ASACoE

Q. You're going to use the App services contract?

HIC Contracting is still not 100% clear on what the role of the NETCENTS Products contract would be within the scope of the potential ASACoE task order on App Services – this question was being addressed by Maj Smith & Capt Dix.

Q. Are these contracts going to be mandatory?

A. Yes.

Q. The NETCENTS products will be mandatory so, will they acquire more products?

A. Yes, sir.

Q. Pre Artifacts RFI, RFP and PWS, what's the time frame for the document? What types of those documents might come out?

No timeline for posting the documents at this point as HIC has placed the J&A and contract progress on hold due to the funding situation.

Q. There are two parts to my question. The first part, have you given any thought to adding software engineering tools to the offering? The second part, have you given any thought to deploying this software as a service so that you can drive down the cost significantly?

A. I'll start with the second question. Part of the discussion that's going on in the DC realm has been then way forward for ASACoE and software as a service has been part of that discussion, fee for service for ASACoE. Then there have been multiple discussions about what's the best and most viable funding stream for ASACoE moving forward. We have not heard of a final determination to that question. But it has been discussed. The first part of that question I would direct to Mr. Woodworth.

Mr. Woodworth: The quick answer would be no! Main reason is because we attempted to include both engineering and real time tools back on the original effort back in 2007 and it just didn't work out. I mean from a time and execution perspective so we've narrowed it down to the core software assurance tools we need in order to project the actual software assurance mission we have so, no to engineering tools.

Q. Do you provide reports back to the programs that you assist or is there a positive corrective action?

A. Yes, sir. Thank you for bringing that up. I'll talk a little more in detail about the onsite assessment it's typically a week long. So, on the front end there is the training and education piece then the installation of the tool themselves. Then part of that onsite mentoring is utilizing the tool scanning the code, and then doing an analysis and a report back to that local program office for their information. So, that they can go back assess and correct those vulnerabilities.

Q. Would there be a conflict then if the contractor providing support for this is also development contractor on the program that you're assessing?

A. Mr. Woodworth: No it's not a conflict because ultimately ASACoE is a military operation and organics run the show. All the assessment teams are led by a military person. I myself run the ASACoE myself and so it comes from ASACoE operations itself so, the contractor is just there for support. They're not there going to influence or cause any conflicts in the case of where our developer and the support staff are the same company. It has happened in the last six years (it has happened a couple of times) and there has never been a conflict.

Q. Who would be the point of contact for the software service capability?

A. There isn't a definitive single point of contact for that discussion. There's been an ongoing discussion between Staff AQ and policy that have been working independently and together for that. Way ahead moving forward there is language in the both the Senate Arms Service Committee and in the House going into the NDAA that requires some reporting back on the way ahead for ASACoE but we haven't had final information in that realm so it would be hard to give you singular point of contact for that.

Q. So, you're potentially getting out in front of the approved budget if your award in 2 quarter 2014 if you're still under CRA? If you continue under the CRA and NPAA language is inactive could you potentially get out in front of that?

A. Mr. Woodworth: The dollars that are assigned to us will come out of part of your obligation money. So, it's not going to be an issue as it applies to this year's budget or this year's CRA.

Q. Can you answer the gentleman's question about the service?

A. Mr. Woodworth: Fee for service not actual in any of the NDAA language. There are sections in the House version that specifically talk about ASACoE then there is a section in the Senate version that's the biggie which actually talks about a DOD wide software assurance effort. Now there is nothing in the language that talks about a fee for service model but there have been discussions about the OSD and Air Staff level.

Q. That's separate from the NDAA?

A. Mr. Woodworth: Right

C3I&N – Test and Evaluation

Q. You mentioned 2.4 and 2.5 million for the current contract, what's the term of that contract?

A. Six months plus two one year options right now, but we're talking about average per year.

Q. That's average per year?

A. Yes, we're expecting to continue receive funding.

Q. Is there any problem with the contractor, the NETCENTS-2 prime? Are they also the developer of the software that you're testing and are they supporting you?

A. Currently discussing the conflict of interest point as the issue and working with legal.

Q. Eventually every one of the primes will have software development contracts I would think under NETCENTS-2 Small Services?

A. And in that it will be for the development of the systems we support. We do not support all of the BES systems or all the systems across the Air Force. So, systems like DCAPEs we do not support DCAPEs. The forty-six is the lead development system for DCAPEs. So, that would have to be taken into consideration.

C3I&N – IA

Q. In terms of the dollar value what's your current annual run rate?

A. It's about 4 million a year, because we expanded in the middle of the contract.

Q. Who is your current incumbent?

A. Sentech

Q. In terms of acquisition approach with an award day of the middle of February or early spring seems there are a lot of gates you got to get through including an acquisition approach between now and then seems' aggressive. So, what are the steps you're going to take before you come up with an RFP and when do you think you're going to come out with an RFP?

A. We're currently working with the NETCENTS office to make sure that our acquisition fits, but we might have to extend that time. That's why it indicates to be determined.