

PM LOOK AT EXTERMINATING ISLANDS OF DUPLICATIVE FUNCTIONALITY WITH EXTREME PREJUDICE

Trends/Realities:

- **Packaged software, datacenters are dying—read “*Victorian Internet*”—same thing happening again: telegraph, rail, phone, electricity, datacenters**
- **SaaS/PaaS is a wheel of change that will crush all**
- **Computing is “coming out of the knee”—specialized processing for special software (ERP) is positively antediluvian**
- **IT corpulence in the DoD remains—we still have too much money**

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Approach:

- **RaceTracks:** a) SaaS vs Package in 2-3 asset classes with interfaces, data model spanning 2-3 systems with 60-90-day fly-off and b) 2-3 different method migrations of ILS-S or IMDS on fixed-price vehicles with 120-day demonstrations
 - Latter is risk mitigation, but “We should have done this sooner”
- **Different PMs for different small teams reporting to Program Director, and Program Director reports to CIO and Gen Davis...Why? Easy Tech; Hard Culture—get core competency of “no sayers” out of the way (IBM, HP, Oracle, Wal-Mart)**
- **Small Businesses integral to the approach, both for labor and VELOCITY, with 30-55% minimum requirements, but find those with a core competency in each area**

Why?

- **SaaS:** variety of “instant” dev, test, and operational Platforms and they’re mobile
- **Mainframes:** source of funding to modernize all of BES, Apps and People and Processes, and give money back
- **Operating IT is not an AF core competency**