

10 Sept Vendor Exchange Forum Q&As

Small Business Panel #1

- Q.** What are your thoughts on creating an easy button between functional contracting and industry?
- A.** Being persistent in your search for the information you seek, use the resources that are out there (i.e. Small Business Representatives)
- Q.** How will VXF slides be available?
- A.** Gunter web-site.
- Q.** As a Small Business owner, how do we get on the base for meetings?
- A.** Off-site meeting locations (Hope Hotel) and it's accessible, or get a base pass for the industry partner.
- Q.** Why is Small Business goal 23% and AFMC goal is 10.4% AFMC execute 60% of the budget shouldn't AFMC strive to reach 23%?
- A.** Yes we are striving to reach a higher goal. We are better in that area.
- Q.** What are the SBA slots on 8(a) direct awards in a climate that requires mandatory used vehicles?
- A.** Budgets are shrinking. We are seeking consolidation with set-asides. We are maintain the integrity of the 8(a) programs "Limited budgets"
- Q.** Do 8(a) Project ever move to a different program (ie, WOSB, VOSB etc), It appears once a program goes 8(a) it stays there
- A.** Both CFR 124 and CFR 125 has specific regulatory restrictions, the only way if the scope changes by 25%

Small Business Panel #2

- Q.** Why is there a perception that mandatory used vehicle saves money?
- A.** It's true. Consolidation of efforts will save money.
- Q.** With the on ramping done, will there be an RFP release?
- A.** Yes.
- Q.** How important is it for you to see the business up and operating and how much do you want to learn about the operations of that technology in the network?
- A.** We'll be coming in scratching the surface we're not going to be coming looking for IA, CPO, C&A, process for a dollar.
- Q.** Do you want to look at the business process only as it is implemented on the platform or would you like to look at the business process in the context of no particular technology and the seeing how to map that to the current technology would entertain our position of how to go back to the technology?
- A.** Again we're going to have to do the alternative cap.